

## Brother at Present

# Brother offers products and services that meet the needs of customers all over the world.

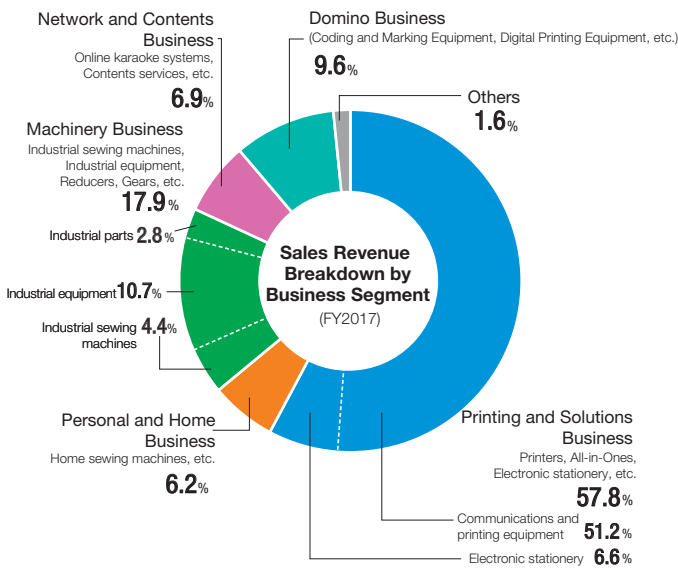
Since we established a sales company in the United States in 1954, the Brother Group has expanded its business operations on a global basis. In order to optimize the respective functions of our operations, such as development, production and sales, in the most appropriate regions, we currently have manufacturing, sales and servicing facilities in more than 40 countries and regions, and our sales generated outside Japan make up more than 80% of our overall sales.

We operate our business activities that meet the needs of respective areas and regions on a global basis, and promote globalization of our management framework, such as production and development capacities and human resources, which support our business growth.

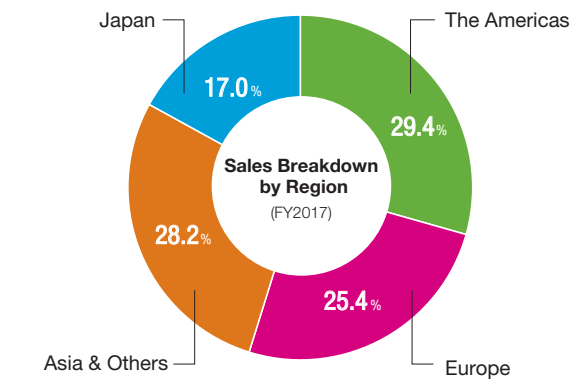
(As of March 31, 2018)



### An Extensive Range of Business Segments including Printer and Industrial Equipment



### Balanced Proportion of Sales Revenue by Region



\*Classified by region based on the locations of the customers

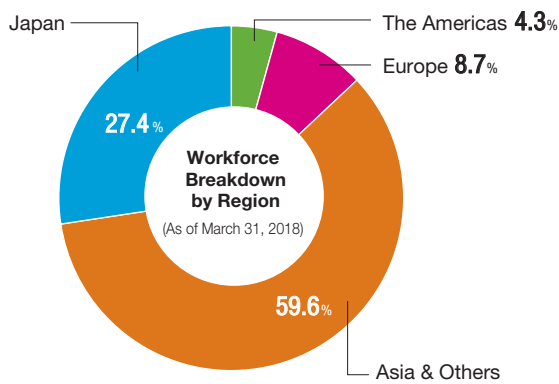
Consolidated Sales Revenue (FY2017)

**713.0 billion yen**



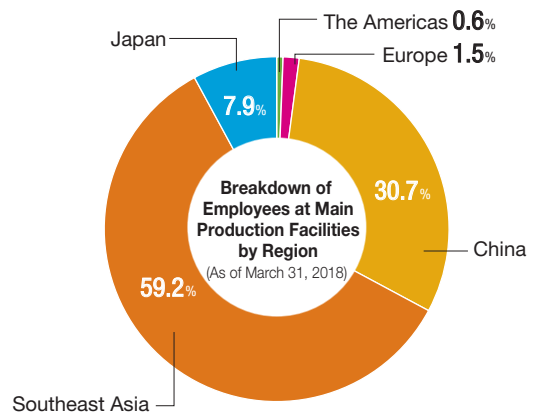
Approximately 70% of Our Employees Work outside Japan

Manufacturing Facilities, of which the Majority Are Located in Southeast Asia



Number of Group Employees  
\* Number of permanent employees in the Group

**38,628**



Number of Main Production Facilities Employees  
\* Number of permanent employees in the Group

**22,909**