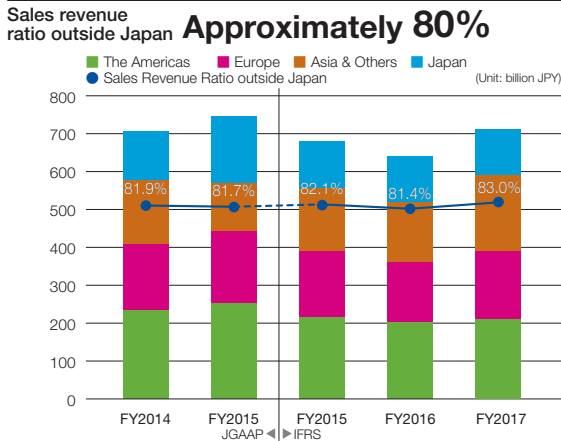


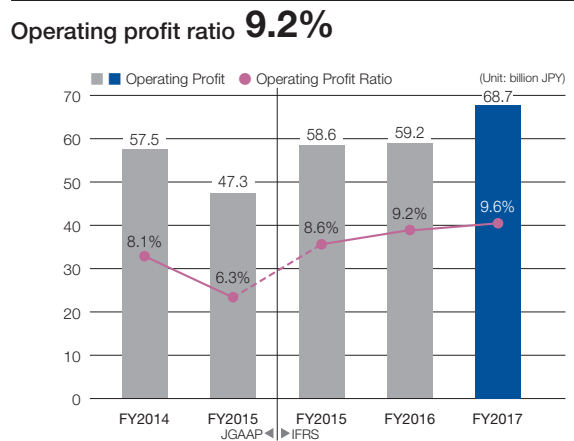
# Financial and Non-financial Highlights

\* The subject names used for IFRS are applied. The subject names based on the Japanese standards are switched to the subject names indicated below.  
 \* Net Sales (JGAAP)/Sales Revenue (IFRS)  
 \* Net Income per Share (JGAAP)/Basic Current Profit per Share (IFRS) Operating Income (JGAAP)/Operating Profit (IFRS)

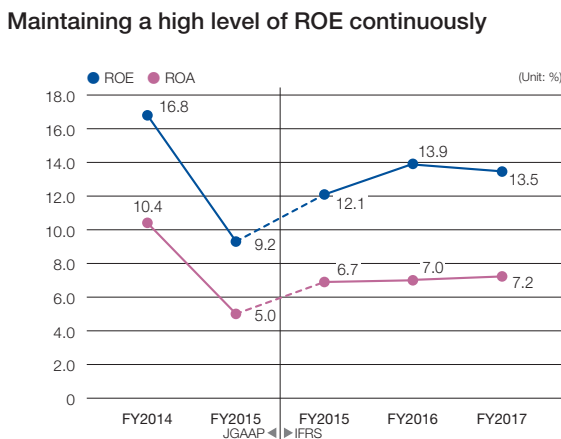
## Sales Revenue by Region



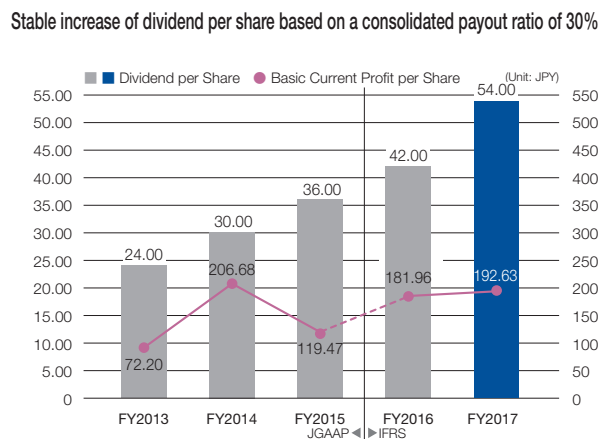
## Operating Profit/Operating Profit Ratio



## ROE/ROA

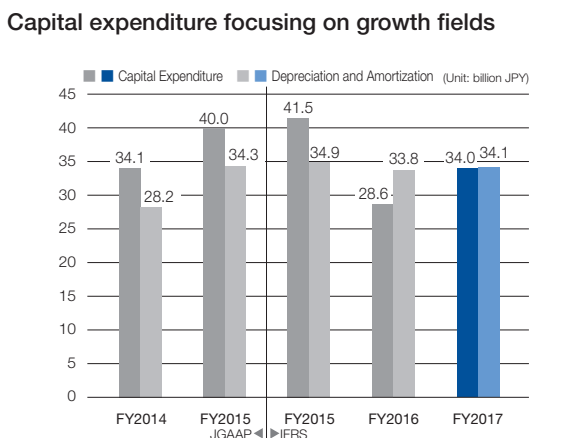


## Basic Current Profit per Share\*/Dividend per Share

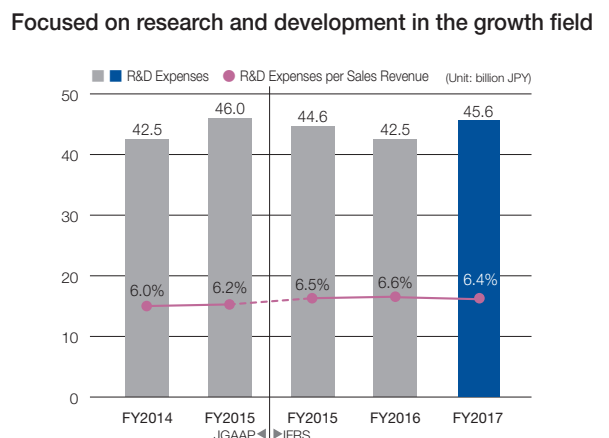


\*1 Net income attributable to owners of the parent for FY2015 and onward

## Capital Expenditure/Depreciation and Amortization

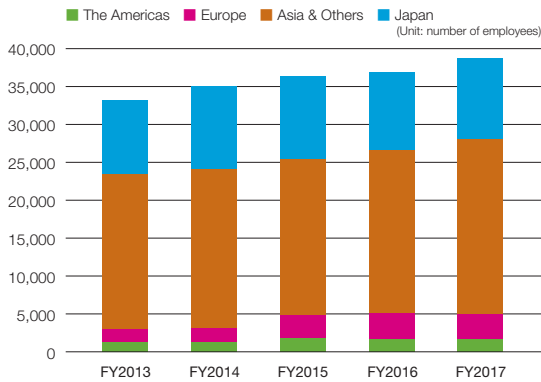


## R&D Expense/R&D Expense per Sales Revenue



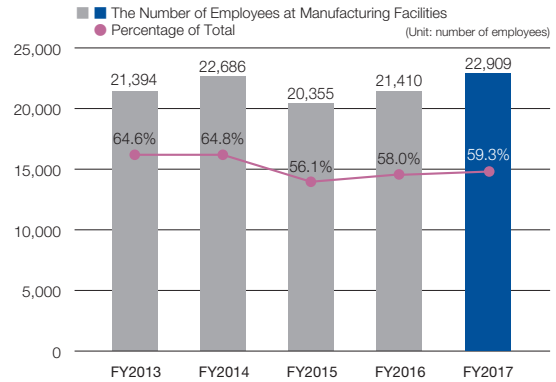
## Workforce Breakdown by Region

### Allocating employees worldwide



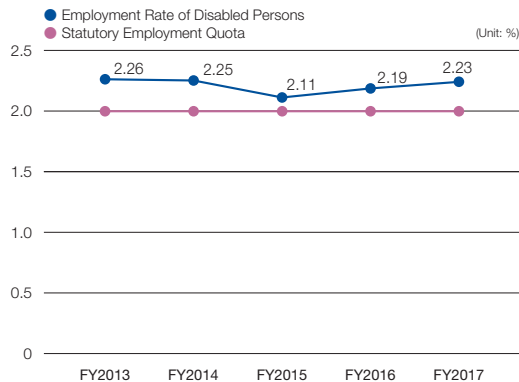
## Number of Employees Working at Manufacturing Facilities

### Approximately 60% of employees are involved in manufacturing



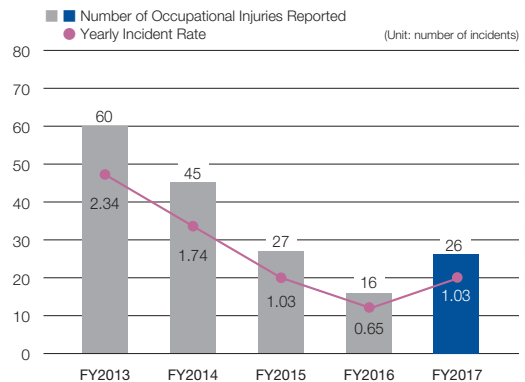
## Employment Rate of Disabled Persons (Brother Industries, Ltd.)

### Maintaining an employment rate in compliance with the legal requirement



## Number of Occupational Injuries Reported at Manufacturing Facilities

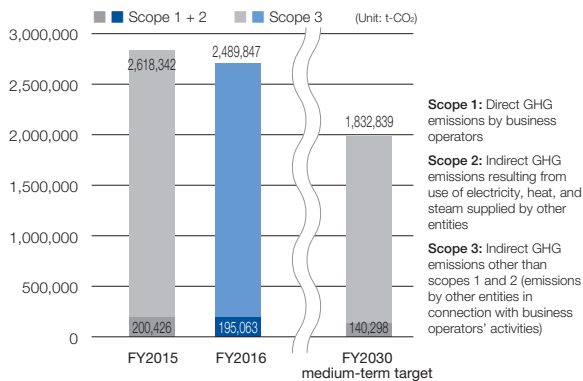
### Succeeded in keeping the number of work-related injuries low



Incident rate: (number of incident/number of employees) x 1,000

## CO<sub>2</sub> emissions<sup>2</sup> by the Brother Group throughout the entire Value Chain<sup>3</sup>

### Scopes 1 and 2, and scope 3 reduce by 30% (FY2030 medium-term target)

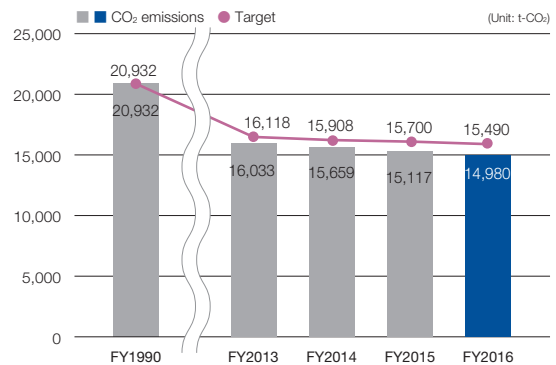


<sup>2</sup> CO<sub>2</sub> emissions are calculated based on the review of results regarding the calculation of greenhouse gas emissions by the Ministry of the Environment, Japan. The list of emissions coefficients defined in the Order for Enforcement that came into force in December 2002 was applied to the calculation.

<sup>3</sup> CO<sub>2</sub> emissions are calculated in accordance with ISO14064-1 and the rules stipulated in the basic guidelines concerning calculation of greenhouse gas emissions throughout the supply chain.

## CO<sub>2</sub> Emissions<sup>\*2</sup> at Eight Business Sites in Japan

### Cut total CO<sub>2</sub> emissions by 30% from FY1990 levels at eight business sites in Japan by FY2020 (absolute value)



<sup>2</sup> CO<sub>2</sub> emissions are calculated based on the review of results regarding the calculation of greenhouse gas emissions by the Ministry of the Environment, Japan. The list of emissions coefficients defined in the Order for Enforcement that came into force in December 2002 was applied to the calculation.