

Highlights of Consolidated Results for Fiscal Year ended March 31, 2015

Millions of yen (except for per share amounts)			
	Year ended March 31, 2015	Year ended March 31, 2014	Change (%)
Net sales	Y 707,237	Y 616,834	14.7
Operating income	57,541	43,301	32.9
Current profits	51,557	35,613	44.8
Net income	53,969	19,220	180.8
(Ref.) Comprehensive income	75,548	41,553	81.8
Net income per share:			
Basic	Y 206.68	Y 72.20	
Diluted	206.24	72.06	
Dividends per common share	30.00	24.00	
	As of March 31, 2015	As of March 31, 2014	
Total assets	Y 567,230	Y 469,973	
Net assets	367,284	308,310	
Owners' equity ratio	61.7 %	62.0 %	
Owners' equity per share	Y 1,348.69	Y 1,097.01	
(Ref.) Owners' equity	350,162	291,164	
Net cash provided by operating activities	Y 58,021	Y 55,019	
Net cash used in investing activities	(15,326)	(39,099)	
Net cash used in financing activities	(18,451)	(13,433)	
Cash and cash equivalents at end of period	104,732	68,934	
Number of consolidated subsidiaries	74	62	
Number of affiliates using the applied equity method	5	5	

Highlights of Consolidated Forecast for Fiscal Year ending March 31, 2016

Millions of yen (except for per share amounts)			
	[Forecast] Year ending March 31, 2016	Year ended March 31, 2015	Change (%)
Net sales	Y 760,000	Y 707,237	7.5
Operating income	58,000	57,541	0.8
Current profits	56,000	51,557	8.6
Net income	35,500	53,969	-34.2
Net income per share	Y 136.73	Y 206.68	
Dividends per common share	36.00	30.00	

Notes:

- The financial statements have been prepared in accordance with accounting principles generally accepted in Japan.
- Amounts less than 1 million yen have been rounded down.
- Yen amounts for the year ended March 31, 2015 have been translated into U.S. dollars for convenience only, at a uniform rate of US\$1=103.00 yen, in the accompanying consolidated financial statements.
- Operating results for the year ended March 31, 2015 are based on the following currency exchange rates:
Actual average rates for the year ended March 31, 2015: US\$=110.03 yen, EURO=138.68yen
Forecasts for the year ending March 31, 2016 are based on the following currency exchange rates:
Assumed average rates for the fiscal year: US\$=115.00 yen, EURO=125.00 yen
- Number of shares outstanding (including treasury stock): 277,535 thousands as of March 31, 2015, 277,535 thousands as of March 31, 2014
Number of treasury stock outstanding: 17,903 thousands as of March 31, 2015, 12,118 thousands as of March 31, 2014
Number of weighted average shares (full year): 261,125 thousands during the year ended March 31, 2015, 266,213 thousands during the year ended March 31, 2014

The above-mentioned forecasts are the results of estimations based on outlook for economic environment and predictions at the time of this announcement. The actual results of business performance may sometimes differ from these forecasts due to various factors.

CONSOLIDATED BALANCE SHEET

	Millions of yen		Thousands of U.S. dollars
	As of March 31, 2015	As of March 31, 2014	As of March 31, 2015
ASSETS			
Current assets			
Cash and deposits	Y 107,949	Y 71,357	\$ 1,048,053
Marketable securities	2,915	3,017	28,310
Trade receivables	101,240	90,490	982,919
Allowance for doubtful accounts	(1,813)	(1,994)	(17,606)
Inventories	122,425	103,406	1,188,600
Other current assets	39,012	23,973	378,766
Total current assets	<u>371,731</u>	<u>290,252</u>	<u>3,609,043</u>
Net property, plant and equipment	112,143	100,422	1,088,776
Securities investments	39,913	37,627	387,512
Other assets	44,992	43,070	436,822
Allowance for doubtful accounts	(1,551)	(1,399)	(15,062)
Total assets	<u>Y 567,230</u>	<u>Y 469,973</u>	<u>\$ 5,507,092</u>
LIABILITIES AND NET ASSETS			
Current liabilities			
Short-term borrowings	Y 576	Y 1,466	\$ 5,596
Current portion of long-term borrowings	10,200	-	99,029
Trade payables	44,712	42,771	434,099
Other current liabilities	97,901	72,558	950,499
Total current liabilities	<u>153,389</u>	<u>116,797</u>	<u>1,489,223</u>
Long-term liabilities			
Long-term borrowings	4,705	12,900	45,681
Liability for retirement benefits	18,593	13,780	180,517
Other long-term liabilities	23,257	18,184	225,803
Total liabilities	<u>199,945</u>	<u>161,662</u>	<u>1,941,223</u>
Equity			
Shareholders' equity			
Capital stock	19,209	19,209	186,504
Capital surplus	16,695	16,682	162,092
Retained earnings	314,892	268,156	3,057,211
Treasury stock	(24,224)	(14,074)	(235,193)
Total shareholders' equity	<u>326,573</u>	<u>289,974</u>	<u>3,170,614</u>
Other comprehensive income			
Unrealized gain (loss) on available-for-sale securities	7,099	4,209	68,932
Deferred gain (loss) under hedge accounting	(447)	(1,534)	(4,346)
Foreign currency translation adjustments	24,021	4,494	233,223
Defined retirement benefit plans	(7,084)	(5,978)	(68,782)
Total other comprehensive income	<u>23,589</u>	<u>1,190</u>	<u>229,027</u>
Stock acquisition rights	615	532	5,980
Minority interests	16,505	16,613	160,249
Total equity	<u>367,284</u>	<u>308,310</u>	<u>3,565,869</u>
Total liabilities and equity	<u>Y 567,230</u>	<u>Y 469,973</u>	<u>\$ 5,507,092</u>

	Millions of yen		Thousands of U.S. dollars
	As of March 31, 2015	As of March 31, 2014	As of March 31, 2015
Accumulated depreciation	Y 177,659	Y 169,272	\$ 1,724,851

CONSOLIDATED STATEMENT OF INCOME

	Millions of yen		Thousands of U.S. dollars
	Year ended	Year ended	Year ended
	March 31, 2015	March 31, 2014	March 31, 2015
Net sales	Y 707,237	Y 616,834	\$ 6,866,385
Cost of sales	389,831	349,014	3,784,771
Gross profit	317,406	267,819	3,081,614
Selling, general and administrative expenses	259,864	224,518	2,522,958
Operating income	57,541	43,301	558,657
Non-operating income (expenses):			
Interest and dividend income	1,532	1,515	14,883
Interest expenses	(342)	(276)	(3,323)
Other, net	(7,174)	(8,926) ^{*1}	(69,654)
Current profits	51,557	35,613	500,563
Extraordinary income (expenses):			
Gain (Loss) on sales and disposals of property, plant and equipment, net	15,743	(458)	152,853
Other, net	(1,902)	(1,627)	(18,471)
Income before income taxes	65,399	33,527	634,945
Income taxes	11,629	13,651	112,912
Income before minority interests	53,769	19,876	522,033
Minority interests in net income	(200)	655	(1,943)
Net income	Y 53,969	Y 19,220	\$ 523,977

Note:

*1 Valuation gain on derivatives of 4,461 million yen and Foreign exchange loss of 11,611 million yen are included.

Net income per share:	Yen	Yen	U.S. dollars
Basic	Y 206.68	Y 72.20	\$ 2.01
Diluted	206.24	72.06	2.00

CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

	Millions of yen		Thousands of U.S. dollars
	Year ended	Year ended	Year ended
	March 31, 2015	March 31, 2014	March 31, 2015
Income before minority interests	Y 53,769	Y 19,876	\$ 522,033
Other comprehensive income:			
Unrealized gain (loss) on available-for-sale securities	2,935	1,519	28,498
Deferred gain (loss) under hedge accounting	1,086	(1,090)	10,548
Foreign currency translation adjustments	18,846	21,247	182,979
Defined retirement benefit plans	(1,094)	-	(10,627)
Share of other comprehensive income (loss) in associates	4	-	45
Total other comprehensive income	21,778	21,677	211,443
Comprehensive income	Y 75,548	Y 41,553	\$ 733,477
Comprehensive income attributable to:			
Owners of the Company	Y 75,660	Y 41,242	\$ 734,572
Minority interests	(112)	310	(1,095)

CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

Year ended March 31, 2015

	Shareholders' equity					Other comprehensive income								Total equity
	Capital stock	Capital surplus	Retained earnings	Treasury stock	Total shareholders' equity	Unrealized gain (loss) on available-for-sale securities	Deferred gain (loss) under hedge accounting	Foreign currency translation adjustments	Defined retirement benefit plans	Total other comprehensive income	Stock acquisition rights	Minority interests		
Balance at April 1, 2014	19,209	16,682	268,156	(14,074)	289,974	4,209	(1,534)	4,494	(5,978)	1,190	532	16,613	308,310	
Cumulative effect of accounting change	-	-	(142)	-	(142)	-	-	-	-	-	-	(41)	(183)	
Increase (Decrease) during the term:														
Cash dividends	-	-	(7,089)	-	(7,089)	-	-	-	-	-	-	-	(7,089)	
Net income	-	-	53,969	-	53,969	-	-	-	-	-	-	-	53,969	
Acquisition of treasury stock	-	-	-	(10,179)	(10,179)	-	-	-	-	-	-	-	(10,179)	
Gain on sales of treasury stock	-	12	-	29	42	-	-	-	-	-	-	-	42	
Change in scope of consolidation	-	-	(1)	-	(1)	-	-	-	-	-	-	-	(1)	
Net increase (decrease) during the term, except for items under shareholders' equity	-	-	-	-	-	2,890	1,086	19,527	(1,105)	22,399	83	(65)	22,416	
Balance at March 31, 2015	19,209	16,695	314,892	(24,224)	326,573	7,099	(447)	24,021	(7,084)	23,589	615	16,505	367,284	

Year ended March 31, 2014

	Shareholders' equity					Other comprehensive income								Total equity
	Capital stock	Capital surplus	Retained earnings	Treasury stock	Total shareholders' equity	Unrealized gain (loss) on available-for-sale securities	Deferred gain (loss) under hedge accounting	Foreign currency translation adjustments	Defined retirement benefit plans	Total other comprehensive income	Stock acquisition rights	Minority interests		
Balance at April 1, 2013	19,209	16,463	255,639	(12,971)	278,341	2,344	(443)	(17,405)	-	(15,503)	458	15,473	278,769	
Increase (Decrease) during the term:														
Cash dividends	-	-	(6,378)	-	(6,378)	-	-	-	-	-	-	-	(6,378)	
Net income	-	-	19,220	-	19,220	-	-	-	-	-	-	-	19,220	
Acquisition of treasury stock	-	215	-	(1,130)	(914)	-	-	-	-	-	-	1,122	207	
Gain on sales of treasury stock	-	3	-	27	30	-	-	-	-	-	-	-	30	
Change in scope of consolidation	-	-	(325)	-	(325)	-	-	-	-	-	-	-	(325)	
Net increase (decrease) during the term, except for items under shareholders' equity	-	-	-	-	-	1,864	(1,090)	21,899	(5,978)	16,694	74	17	16,785	
Balance at March 31, 2014	19,209	16,682	268,156	(14,074)	289,974	4,209	(1,534)	4,494	(5,978)	1,190	532	16,613	308,310	

Year ended March 31, 2015

	Shareholders' equity					Other comprehensive income								Total equity
	Capital stock	Capital surplus	Retained earnings	Treasury stock	Total shareholders' equity	Unrealized gain (loss) on available-for-sale securities	Deferred gain (loss) under hedge accounting	Foreign currency translation adjustments	Defined retirement benefit plans	Total other comprehensive income	Stock acquisition rights	Minority interests		
Balance at April 1, 2014	186,504	161,967	2,603,459	(136,646)	2,815,284	40,866	(14,895)	43,632	(58,048)	11,556	5,174	161,292	2,993,306	
Cumulative effect of accounting change	-	-	(1,380)	-	(1,380)	-	-	-	-	-	0	(405)	(1,785)	
Increase (Decrease) during the term:														
Cash dividends	-	-	(68,835)	-	(68,835)	-	-	-	-	-	-	-	(68,835)	
Net income	-	-	523,977	-	523,977	-	-	-	-	-	-	-	523,977	
Acquisition of treasury stock	-	-	-	(98,833)	(98,833)	-	-	-	-	-	-	-	(98,833)	
Gain on sales of treasury stock	-	126	-	286	412	-	-	-	-	-	-	-	412	
Change in scope of consolidation	-	-	(11)	-	(11)	-	-	-	-	-	-	-	(11)	
Net increase (decrease) during the term, except for items under shareholders' equity	-	-	-	-	-	28,065	10,548	189,590	(10,734)	217,470	806	(639)	217,638	
Balance at March 31, 2015	186,504	162,092	3,057,211	(235,193)	3,170,614	68,932	(4,346)	233,223	(68,782)	229,027	5,980	160,249	3,565,869	

CONSOLIDATED STATEMENT OF CASH FLOWS

	Millions of yen		Thousands of U.S. dollars
	Year ended March 31, 2015	Year ended March 31, 2014	Year ended March 31, 2015
OPERATING ACTIVITIES:			
Income before income taxes	Y 65,399	Y 33,527	\$ 634,945
Adjustments for:			
Depreciation and amortization	28,205	27,613	273,840
Impairment loss	1,784	2,121	17,325
Amortization of goodwill	1,318	1,537	12,799
Provision for (Reversal of) allowance for doubtful accounts	1,027	883	9,974
Provision for (Reversal of) product warranty	586	898	5,692
Provision for (Reversal of) bonus reserve	627	1,176	6,096
Increase (Decrease) in liability for retirement benefits	4,784	1,752	46,452
Loss (Gain) on cancellation of shares due to absorption of a subsidiary	-	(144)	-
Interest and dividend income	(1,532)	(1,515)	(14,883)
Interest expenses	342	276	3,323
Foreign exchange loss (gain)	(7,225)	2,092	(70,153)
Valuation loss (gain) on derivatives	2,341	(4,461)	22,737
Equity in loss (earnings) of affiliates	(61)	241	(599)
Loss (Gain) on sales and disposals of property, plant and equipment, net	(15,743)	458	(152,853)
Loss (Gain) on sales of investment securities	(125)	(464)	(1,214)
Loss on disaster	249	-	2,424
Decrease (Increase) in trade notes and accounts receivable	(6,293)	(5,422)	(61,106)
Decrease (Increase) in inventories	(6,451)	(5,993)	(62,634)
Increase (Decrease) in trade notes and accounts payable	(1,153)	6,973	(11,203)
Increase (Decrease) in accrued expenses	2,229	807	21,642
Other, net	(3,573)	1,396	(34,694)
Cash generated from operations	66,734	63,756	647,911
Interest and dividends received	1,579	1,295	15,332
Interest paid	(345)	(277)	(3,352)
Income taxes paid	(9,946)	(9,755)	(96,571)
Net cash provided by operating activities	Y 58,021	Y 55,019	\$ 563,320
INVESTING ACTIVITIES:			
Proceeds from sales and redemption of marketable securities	3,008	5,103	29,208
Disbursement for purchases of property, plant and equipment	(23,784)	(27,634)	(230,916)
Proceeds from sales of property, plant and equipment	17,964	1,361	174,409
Disbursement for purchases of intangible assets	(7,179)	(6,635)	(69,707)
Disbursement for purchases of investment securities	(5,398)	(11,152)	(52,413)
Proceeds from sales and redemption of investment securities	1,377	2,760	13,369
Disbursement for purchases of shares in affiliates	-	(1,058)	-
Disbursement for payment of investments in affiliates	-	(2,188)	-
Other, net	(1,312)	343	(12,747)
Net cash used in investing activities	Y (15,326)	Y (39,099)	\$ (148,796)
FINANCING ACTIVITIES:			
Increase (Decrease) in short-term borrowings, net	(875)	(5,684)	(8,501)
Proceeds from borrowings of long-term debt	3,547	200	34,443
Disbursement for repayment of long-term borrowings	(1,800)	-	(17,476)
Disbursement for repayment of lease obligations	(1,544)	(1,251)	(14,992)
Decrease (Increase) in treasury stock, net	(10,174)	(10)	(98,785)
Cash dividends paid	(7,604)	(6,687)	(73,829)
Net cash used in financing activities	Y (18,451)	Y (13,433)	\$ (179,141)
Effect of foreign currency exchange rate changes on cash and cash equivalents	8,553	6,877	83,044
Net increase (decrease) in cash and cash equivalents	32,797	9,364	318,427
Cash and cash equivalents at beginning of period	68,934	55,059	669,271
Cash and cash equivalents of newly consolidated subsidiaries	2,905	4,301	28,205
Cash and cash equivalents increased by merger with unconsolidated subsidiaries	94	210	921
Cash and cash equivalents at end of period	Y 104,732	Y 68,934	\$ 1,016,824

SEGMENT INFORMATION

	Millions of yen		Thousands of U.S. dollars	
	Year ended March 31, 2015	Year ended March 31, 2014	Year ended March 31, 2015	
Printing & Solutions				
Net sales				
Unaffiliated customers	Y 474,257	Y 430,826	\$ 4,604,438	
Intersegment	-	-	-	
Total	474,257	430,826	4,604,438	
Operating income	35,722	30,957	346,821	
Personal & Home				
Net sales				
Unaffiliated customers	Y 51,445	Y 43,275	\$ 499,472	
Intersegment	-	-	-	
Total	51,445	43,275	499,472	
Operating income	4,929	4,215	47,857	
Machinery & Solution				
Net sales				
Unaffiliated customers	Y 100,617	Y 63,097	\$ 976,865	
Intersegment	-	-	-	
Total	100,617	63,097	976,865	
Operating income	16,219	4,990	157,474	
Network & Contents				
Net sales				
Unaffiliated customers	Y 48,950	Y 47,582	\$ 475,243	
Intersegment	-	-	-	
Total	48,950	47,582	475,243	
Operating income (loss)	(856)	451	(8,314)	
Industrial Part				
Net sales				
Unaffiliated customers	Y 17,443	Y 16,098	\$ 169,353	
Intersegment	-	-	-	
Total	17,443	16,098	169,353	
Operating income	286	1,106	2,784	
Others				
Net sales				
Unaffiliated customers	Y 14,524	Y 15,954	\$ 141,013	
Intersegment	13,343	10,378	129,544	
Total	27,867	26,333	270,557	
Operating income	1,421	1,674	13,803	
Adjustment				
Net sales				
Unaffiliated customers	Y -	Y -	\$ -	
Intersegment	(13,343)	(10,378)	(129,544)	
Total	(13,343)	(10,378)	(129,544)	
Operating income	(182)	(96)	(1,768)	
Consolidated				
Net sales				
Unaffiliated customers	Y 707,237	Y 616,834	\$ 6,866,385	
Intersegment	-	-	-	
Total	707,237	616,834	6,866,385	
Operating income	57,541	43,301	558,657	

Note:

Main products in each business segment are as follows:

Printing & Solutions	Printers, All-in-Ones, FAX Machines, Electronic Stationery, Typewriters, Scanners
Personal & Home	Home Sewing Machines, Home Cutting Machines, etc.
Machinery & Solution	Industrial Sewing Machines, Machine Tools, Garment Printers
Network & Contents	Online Karaoke Systems, Content Services, Content-delivery Systems, etc.
Industrial Part	Reducers, Gears, etc.
Others	Real Estate, etc.