

Highlights of Consolidated Results for the 1st Quarter of Fiscal Year ending March 31, 2020

Millions of yen (except for per share amounts)

				. ,		-
		months ended June 30, 2018		months ended June 30, 2019	Change	
Revenue	Y	171,095	Υ	159,231	-6.9	%
Business segment profit		20,477		17,641	-13.8	%
Operating profit		22,255		18,088	-18.7	%
Profit before income taxes		22,502		18,029	-19.9	%
Profit for the period		16,627		12,907	-22.4	%
Profit for the period attributable to owners of the parent company		16,565		12,871	-22.3	%
Comprehensive income for the period		12,502		(2,906)	-123.2	%
Basic earnings per share for the period (yen)		63.79		49.55		
Diluted earnings per share for the period (yen)		63.60		49.41		

(Note) Business segment profit is calculated by subtracting cost of sales and selling, general and administrative expenses from revenue.

	N	As of March 31, 2019		As of June 30, 2019
Total assets	Y	708,604	Y	706,010
Total equity		441,593		430,244
Equity attributable to owners of the parent company		424,759		413,534
Equity attributable to owners of the parent company ratio		59.9	%	58.6 %
Equity attributable to owners of the parent company per share (yen)		1,635.22		1,591.89

Highlights of Consolidated Forecast for Fiscal Year ending March 31, 2020

Millions of yen

(except for per share amounts)

		ear ended March 31, 2019	Ύe	Forecast] ear ending March 31, 2020	Change
Revenue	Y	683,972	Y	690,000	0.9 %
Business segment profit		71,973		66,500	-7.6 %
Operating profit		71,925		65,000	-9.6 %
Profit before income taxes		72,274		65,000	-10.1 %
Profit for the period		54,177		48,900	-9.7 %
Profit for the period attributable to owners of the parent company		53,902		48,500	-10.0 %
Basic earnings per share for the period (yen)		207.54		186.71	
Dividends per common share (yen)		60.00		66.00	

(Note 1) No change has been made to forecasted operating results from the most recent announcement.

(Note 2) No change has been made to forecasted dividends per common share from the most recent announcement.

(Note 3) Business segment profit is calculated by subtracting cost of sales and selling, general and administrative expenses from revenue.

Notes:

- 1) The financial statements have been prepared in accordance with International Financial Reporting Standards (IFRS).
- 2) Amounts less than 1 million yen have been rounded down.
- Yen amounts for the three months ended June 30, 2019 have been translated into U.S. dollars for convenience only, at a uniform rate of US\$1=108.00 yen, in the accompanying consolidated financial statements.
- 4) Operating results for the three months ended June 30, 2019 are based on the following currency exchange rates:
 - Actual average rates for the three months ended June 30, 2019: US\$=110.00 yen, EURO=123.29 yen Forecasts for the year ending March 31, 2020 are based on the following currency exchange rates:
 - Assumed average rates for the year ending March 31, 2020: US\$=110.00 yen, EURO=125.00 yen
- 5) Number of shares outstanding (including treasury stock): 262,220 thousands as of March 31, 2019, 262,220 thousands as of June 30, 2019 Number of treasury stock outstanding: 2,463 thousands as of March 31, 2019, 2,444 thousands as of June 30, 2019
- Number of weighted average shares: 259,692 thousands during the three months ended June 30, 2018, 259,770 thousands during the three months ended June 30, 2019 Changes in Accounting Policies: The Brother Group adopted IFRS 16 "Leases" as of April 1, 2019.
- The Group applied this standard in compliance with the transition provisions, thereby recognizing the cumulative effects of adoption of this standard as an adjustment to the opening balance of retained earnings as at the beginning of the current fiscal year. Figures as of March 31, 2019 are not restated, complying with IAS 17 "Leases".

The above-mentioned forecasts are the results of estimations based on outlook for economic environment and predictions at the time of this announcement. The actual results of business performance may sometimes differ from these forecasts due to various factors

Consolidated Statement of Financial Position

	Millions	s of yen	Thousands of U.S. dollars	
	As of March 31, 2019	As of June 30, 2019	As of June 30, 2019	
Assets				
Current assets				
Cash and cash equivalents	Y 131,152	Y 120,961	\$ 1,120,009	
Trade and other receivables	101,498	95,160	881,111	
Other financial assets	7,970	10,820	100,185	
Inventories	128,517	128,497	1,189,787	
Other current assets Subtotal	15,633	14,109	130,639	
Non-current assets classified as held for sale	384,772 157	369,549 151	3,421,750 1,398	
Total current assets	384,930	369,700	3,423,148	
Non-current assets	304,330	309,700	3,423,146	
Property, plant and equipment	115,997	107,603	996,324	
Right-of-use assets	-	28,678	265,537	
Investment property	6,040	8,113	75,120	
Goodwill and intangible assets	146,203	137,546	1,273,574	
Investments accounted for using	,	,		
the equity method	1,538	1,499	13,880	
Other financial assets	32,799	31,165	288,565	
Deferred tax assets	14,827	15,166	140,426	
Other non-current assets	6,265	6,536	60,519	
Total non-current assets	323,673	336,310	3,113,981	
Total assets	Y 708,604	Y 706,010	\$ 6,537,130	
Equity and liabilities Liabilities Current liabilities				
Trade and other payables	Y 62,216	Y 53,569	\$ 496,009	
Bonds and borrowings	19,560	19,840	183,704	
Other financial liabilities	2,382	10,392	96,222	
Income taxes payable Provisions	8,071	4,593	42,528	
Contract liabilities	3,806 4,299	3,639	33,694	
Other current liabilities	49,507	4,215 43,672	39,028 404,370	
Total current liabilities	149,844	139,924	1,295,593	
Non-current liabilities	140,044	100,024	1,275,576	
Bonds and borrowings	77,232	76,317	706,639	
Other financial liabilities	9,666	30,700	284,259	
Retirement benefits liabilities	17,585	17,364	160,778	
Provisions	3,160	3,210	29,722	
Deferred tax liabilities	6,456	5,916	54,778	
Contract liabilities	890	881	8,157	
Other non-current liabilities	2,174	1,451	13,435	
Total non-current liabilities	117,166	135,842	1,257,796	
Total liabilities	267,010	275,766	2,553,389	
Equity				
Capital stock	19,209	19,209	177,861	
Capital surplus	17,577	17,557	162,565	
Retained earnings	462,244	466,885	4,323,009	
Treasury stock	(2,694)	(2,667)	(24,694)	
Other components of equity	(71,577)	(87,451)	(809,731)	
Equity attributable to owners of the	404.750	413,534	3,829,019	
parent company	424,759	410,004	-,,	
parent company Non-controlling interests	16,833	16,710	154,722	

Consolidated Statement of Income

		Million	ns of yen			nds of U.S. ollars
	Ju	onths ended ne 30,	Ju	onths ended ine 30,	Ju	onths ended ine 30,
	2	2018		2019		2019
Revenue	Υ	171,095	Υ	159,231	\$	1,474,361
Cost of sales		(98,125)		(87,743)		(812,435)
Gross profit		72,969		71,488		661,926
Selling, general and administrative expenses		(52,492)		(53,847)		(498,583)
Other income		2,272		1,208		11,185
Other expenses		(493)		(760)		(7,037)
Operating profit		22,255		18,088		167,481
Finance income		2,368		1,676		15,519
Finance expenses		(2,139)		(1,760)		(16,296)
Share of profit/(loss) of investments accounted for using the equity method		18		24		222
Profit before income taxes		22,502		18,029		166,935
Income tax expenses		(5,875)		(5,121)		(47,417)
Profit for the period		16,627		12,907		119,509
Profit for the period attributable to:						
Owners of the parent company		16,565		12,871		119,176
Non-controlling interests		62		35		324
Profit for the period	Y	16,627	Υ	12,907	\$	119,509
Earnings per share:	,	Yen		Yen	U.S	. dollars
Basic earnings per share	Y	63.79	Y	49.55	\$	0.46
Diluted earnings per share		63.60		49.41		0.46

Consolidated Statement of Comprehensive Income

		Million		Thousands of U.S. dollars			
	Jur	onths ended ne 30, 018	Ju	onths ended ne 30, 2019	Three months ended June 30, 2019		
Profit for the period	Y	16,627	Y	12,907	\$	119,509	
Other comprehensive income, net of income tax Items that will not be reclassified subsequently to profit or loss							
Gains/(Losses) on investments in equity instruments designated as FVTOCI		(342)		76		704	
Total of items that will not be reclassified subsequently to profit or loss		(342)		76		704	
Items that may be reclassified subsequently to profit or loss							
Exchange differences on translating foreign operations		(3,781)		(15,890)		(147,130)	
Total of items that may be reclassified subsequently to profit or loss		(3,781)		(15,890)		(147,130)	
Other comprehensive income for the period, net of income tax		(4,124)		(15,814)		(146,426)	
Comprehensive income for the period		12,502		(2,906)		(26,907)	
Comprehensive income for the period attributable to:							
Owners of the parent company		12,465		(2,925)		(27,083)	
Non-controlling interests		37		18		167	
Comprehensive income for the period	<u>Y</u>	12,502	Y	(2,906)	\$	(26,907)	

Consolidated Statement of Changes in Equity

Three months ended June 30, 2018					Millio	ons of yen				
			Equity	/ attributable to	owners of the pa		**			
					Oth	er components of equ	uity			
	Capital stock	Capital surplus	Retained earnings	Treasury stock	Exchange differences on translating foreign operations	Gains/(Losses) on investments in equity instruments designated as FVTOCI	Total	Total	Non- controlling interests	Total equity
Balance as of March 31, 2018	19,209	17,517	427,842	(2,800)	(66,255)	-	(66,255)	395,514	16,980	412,494
Cumulative effect of adoption of the new accounting standards	-	-	(393)	-	-	-	-	(393)	-	(393)
Balance as of April 1, 2018	19,209	17,517	427,449	(2,800)	(66,255)	-	(66,255)	395,120	16,980	412,101
Profit for the period	-	-	16,565	-	-	-	-	16,565	62	16,627
Other comprehensive income	-	-	-	-	(3,777)	(322)	(4,099)	(4,099)	(24)	(4,124)
Total comprehensive income for the period	-	-	16,565	-	(3,777)	(322)	(4,099)	12,465	37	12,502
Acquisition of treasury stock	-	-	-	(2)	-	-	-	(2)	-	(2)
Disposal of treasury stock	-	(17)	(7)	24	-	-	-	0	-	0
Dividends paid	-	-	(7,800)	-	-	-	-	(7,800)	(133)	(7,934)
Reclassification to retained earnings	-	-	(322)	-	-	322	322	-	-	-
Total transactions with owners	-	(17)	(8,130)	22	-	322	322	(7,803)	(133)	(7,937)
Balance as of June 30, 2018	19,209	17,500	435,883	(2,778)	(70,032)	-	(70,032)	399,783	16,883	416,667
Three months ended June 30, 2019						ons of yen				
			Equity	attributable to	o owners of the pa Oth	arent company er components of equ	uitv			
	Capital stock	Capital surplus	Retained earnings	Treasury stock	Exchange differences on translating foreign operations	Gains/(Losses) on investments in equity instruments designated as FVTOCI	Total	Total	Non- controlling interests	Total equity
Balance as of March 31, 2019	19,209	17,577	462,244	(2,694)	(71,577)	-	(71,577)	424,759	16,833	441,593

			Equity	<i>y</i> attributable to	o owners of the pa					
					Oth	er components of eq	uity			
	Capital stock	Capital surplus	Retained earnings	Treasury stock	Exchange differences on translating foreign operations	Gains/(Losses) on investments in equity instruments designated as FVTOCI	Total	Total	Non- controlling interests	Total equity
Balance as of March 31, 2019	19,209	17,577	462,244	(2,694)	(71,577)	-	(71,577)	424,759	16,833	441,593
Cumulative effect of adoption of the new accounting standards	-	-	(494)	-	-	-	-	(494)	(8)	(503)
Balance as of April 1, 2019	19,209	17,577	461,749	(2,694)	(71,577)	-	(71,577)	424,264	16,825	441,090
Profit for the period	-	-	12,871	-	-	-	-	12,871	35	12,907
Other comprehensive income	-	-	-	-	(15,874)	76	(15,797)	(15,797)	(16)	(15,814)
Total comprehensive income for the period	-	-	12,871	-	(15,874)	76	(15,797)	(2,925)	18	(2,906)
Acquisition of treasury stock	-	-	-	(1)	-	-	-	(1)	-	(1)
Disposal of treasury stock	-	(19)	(8)	28	-	-	-	0	-	0
Dividends paid	-	-	(7,803)	-	-	-	-	(7,803)	(134)	(7,937)
Reclassification to retained earnings	-	-	76	-	-	(76)	(76)	-	-	-
Total transactions with owners	-	(19)	(7,735)	26	-	(76)	(76)	(7,805)	(134)	(7,939)
Balance as of June 30, 2019	19,209	17,557	466,885	(2,667)	(87,451)	-	(87,451)	413,534	16,710	430,244

Three months ended June 30, 2019				2 4 2 4 11		s of U.S. dollars				
			Ec	uity attributable	to owners of the part Oth	ent company ner components of equi	ty			
	Capital stock	Capital surplus	Retained earnings	Treasury stock	Exchange differences on	Gains/(Losses) on investments in equity instruments designated as FVTOCI	Total	Total	Non- controlling interests	Total equity
Balance as of March 31, 2019	177,861	162,750	4,280,037	(24,944)	(662,750)	-	(662,750)	3,932,954	155,861	4,088,824
Cumulative effect of adoption of the new accounting standards	-	-	(4,574)	-	-	-	=	(4,574)	(74)	(4,657)
Balance as of April 1, 2019	177,861	162,750	4,275,454	(24,944)	(662,750)	-	(662,750)	3,928,370	155,787	4,084,167
Profit for the period	-	-	119,176	-	-	-	-	119,176	324	119,509
Other comprehensive income	-	-	-	-	(146,981)	704	(146,269)	(146,269)	(148)	(146,426)
Total comprehensive income for the period	-	-	119,176	-	(146,981)	704	(146,269)	(27,083)	167	(26,907)
Acquisition of treasury stock	-	-	-	(9)	-	-	-	(9)	-	(9)
Disposal of treasury stock	-	(176)	(74)	259	-	-	-	0	-	0
Dividends paid	-	-	(72,250)	-	-	-	-	(72,250)	(1,241)	(73,491)
Reclassification to retained earnings	-	-	704	-	-	(704)	(704)	-	-	
Total transactions with owners	-	(176)	(71,620)	241	-	(704)	(704)	(72,269)	(1,241)	(73,509)
Balance as of June 30, 2019	177,861	162,565	4,323,009	(24,694)	(809,731)	-	(809,731)	3,829,019	154,722	3,983,741

Consolidated Statement of Cash Flows

		Million	s of yen			ousands of .S. dollars
	Ju	onths ended ne 30, 2018		months ended June 30, 2019	Three	months ended June 30, 2019
Cash flows from operating activities						
Profit before income taxes	Υ	22,502	Υ	18,029	\$	166,935
Depreciation and amortization		8,422		10,250		94,907
Finance expenses/(income)		(228)		84		778
Share of loss/(profit) of investments accounted		(18)		(24)		(222)
for using the equity method		` '		, ,		(222)
Losses/(gains) on sale and disposal of fixed assets		159		228		2,111
Decrease/(increase) in trade and other receivables		3,809		3,997		37,009
Decrease/(increase) in inventories		(6,917)		(2,808)		(26,000)
Increase/(decrease) in trade and other payables		36		(5,328)		(49,333)
Decrease/(increase) in retirement benefit assets		(38)		(42)		(389)
Increase/(decrease) in retirement benefit liabilities		(85)		47		435
Other		(5,764)		(3,329)		(30,824)
Subtotal		21,877		21,102		195,389
Interest received		257		245		2,269
Dividends received		236		217		2,009
Interest paid		(127)		(303)		(2,806)
Income taxes paid		(5,643)		(8,818)		(81,648)
Net cash provided by operating activities	<u>Y</u>	16,600	Υ	12,443	\$	115,213
Cash flows from investing activities						
Purchases of property, plant and equipment		(5,153)		(5,154)		(47,722)
Proceeds from sales of property, plant and equipment		110		85		787
Purchases of intangible assets		(1,685)		(1,630)		(15,093)
Purchases of investments in equity instruments		(317)		(130)		(1,204)
Purchase of investments in debt instruments		(1,892)		(1,720)		(15,926)
Proceeds from sales or redemption of investments in						
debt instruments		1,650		1,359		12,583
Payments for acquisition of business		-		(1,737)		(16,083)
Other		(112)		(478)		(4,426)
Net cash provided by (used in) investing activities	Υ	(7,400)	Υ	(9,407)	\$	(87,102)
Cash flows from financing activities						
Proceeds from short-term borrowings		_		337		3,120
Repayment of short-term borrowings		(1,112)		-		-,
Repayment of long-term borrowings		(272)		_		_
Repayment of lease obligations		(390)		(2,033)		(18,824)
Dividends paid		(7,800)		(7,803)		(72,250)
Dividends paid to non-controlling interests		(133)		(134)		(1,241)
Other		(1)		(1)		(9)
Net cash provided by (used in) financing activities	Υ	(9,711)	Υ	(9,633)	\$	(89,194)
Effect of exchange rate changes on cash and cash equivalents		(782)		(3,593)		(33,269)
Net increase/(decrease) in cash and cash equivalents		(1,294)		(10,191)	-	(94,361)
Cash and cash equivalents at the beginning of the period		121,384		131,152		1,214,370
Cash and cash equivalents at the beginning of the period	Y	120,089	Υ	120,961	\$	1,120,009
Sast. and Sast Squitaionic at the Sha of the polica	<u> </u>	120,000	<u> </u>	0,001	Ψ	1,120,007

Segment Information

-			Reportable	seaments	Millions of yen				
-	Printing & Solutions	Personal & Home	Machinery	Network & Contents	Domino	Others	Total	Reconciliations	Consolidated
- Revenue									
Customers	99,454	8,810	31,395	11,528	17,106	2,799	171,095	-	171,095
Intersegment	-	-	-	-	-	2,857	2,857	(2,857)	,
Total _	99,454	8,810	31,395	11,528	17,106	5,656	173,952	(2,857)	171,09
Business segment profit	14,864	(145)	4,161	222	1,223	171	20,497	(20)	20,47
Other income and expenses	1,146	75	185	(47)	336	81	1,778	-	1,77
perating profit	16,011	(70)	4,346	175	1,559	252	22,275	(20)	22,25
Finance income and expenses Share of profit/(loss) of									22
investments accounted for using the equity method									1
Profit before income taxes									22,50
Three months ended June 30, 2019					Milliana of you				
-			Reportable	segments	Millions of yen				
	Printing & Solutions	Personal & Home	Machinery	Network & Contents	Domino	Others	Total	Reconciliations	Consolidate
Revenue Customers	98,194	8,883	20,540	11,319	16,853	3,441	159,231	_	159,23
Intersegment		-,	,	-	174	2,538	2,712	(2,712)	,
Total _	98,194	8,883	20,540	11,319	17,027	5,979	161,944	(2,712)	159,23
Business segment profit	16,440	146	536	(591)	1,104	201	17,837	(196)	17,64
Other income and expenses	185	(41)	33	52	6	210	447	· · ·	44
Operating profit	16,626	104	569	(538)	1,110	412	18,285	(196)	18,08
Finance income and expenses Share of profit/(loss) of									3)
investments accounted for using the equity method									2
Profit before income taxes									18,02
Three months ended June 30, 2019				Tho	usand of U.S. dollar	e			
-			Reportable		usund of C.B. donar				
	Printing & Solutions	Personal & Home	Machinery	Network & Contents	Domino	Others	Total	Reconciliations	Consolidated
Levenue Customers	909,204	82,250	190,185	104,806	156,046	31,861	1,474,361	-	1,474,36
Intersegment	-		100 105	104.000	1,611	23,500	25,111	(25,111)	1 181 1
Total =	909,204	82,250	190,185	104,806	157,657	55,361	1,499,481	(25,111)	1,474,30
usiness segment profit Other income and	152,222	1,352 (380)	4,963 306	(5,472) 481	10,222 56	1,861 1,944	165,157	(1,815)	163,34
expenses	1,713						4,139	- (1.915)	4,13
Operating profit Finance income and expenses	153,944	963	5,269	(4,981)	10,278	3,815	169,306	(1,815)	167,48
Share of profit/(loss) of investments accounted for using									22
the equity method									
Profit before income taxes									166,9

Notes:

1) Main products in each business segment are as follows:
Printing & Solutions
Personal & Home
Machinery
Network & Contents
Printers, All-in-Ones, Labeling Systems, Label Printers, Scanners, etc.
Home Sewing Machines, Home Cutting Machines, etc.
Industrial Sewing Machines, Garment Printers, Machine Tools, Reducers, Gears, etc.
Online Karaoke Systems, Management of Karaoke Clubs, Content Services, etc. Online Karaoke Systems, Management of Karaoke Clubs, Content Services, etc.
Cording & Marking Equipment, Digital Printing Equipment, etc.
Real Estate, etc.

Domino Others

²⁾ Business segment profit is calculated by subtracting cost of sales and selling, general and administrative expenses from revenue.