

IR Summary Sheet

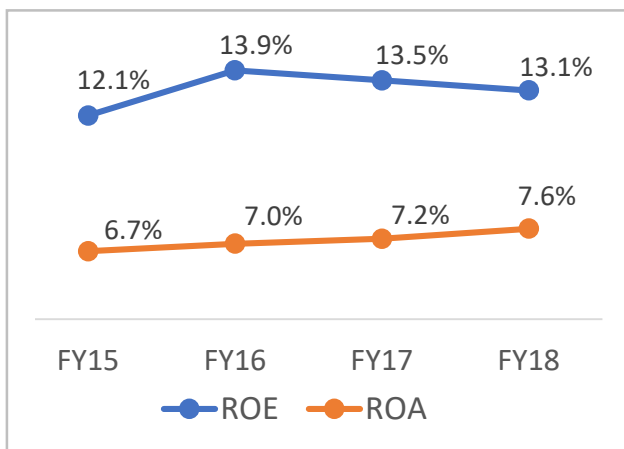
■ Corporate Information (as of March 31, 2019)

Corporate Name	: BROTHER INDUSTRIES,LTD.
Head Office	: 15-1 Naeshiro-cho.Mizuho-ku,Nagoya 467-8561 Japan
Date of Incorporation	: January 15, 1934
Representative Director & President	: Ichiro Sasaki
Number of Employees	: 37,769(consolidated) 3,865(non-consolidated)

■ Financial Result & Forecast

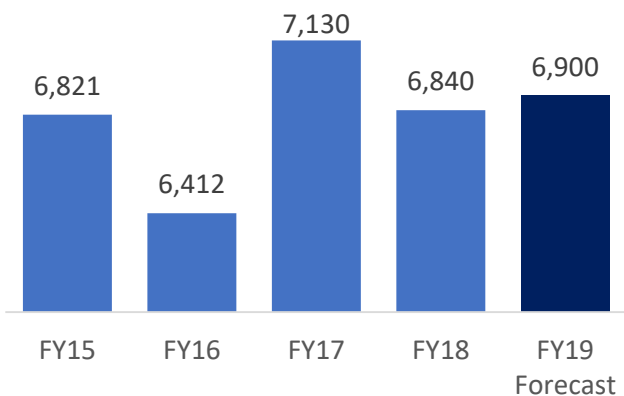
■ ROE/ROA

	FY17	FY18	FY19 Forecast	Rate of Change
Sales Revenue	7,130	6,840	6,900	0.9% (+1.9%)*
Business Segment Profit	772	720	665	-7.60%
Business Segment Profit Ratio	10.8%	10.5%	9.6%	
Operational Profit	687	719	650	-9.60%
Operational Profit Ratio	9.6%	10.5%	9.4%	
Net Income	500	539	485	-10.00%

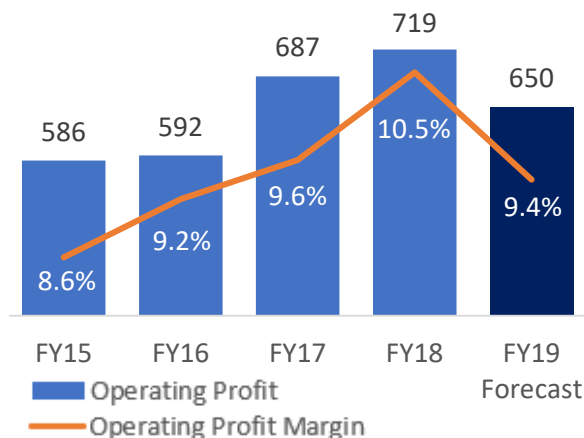


*Change w/o FX

■ Sales Trend (100 Millions of Yen)



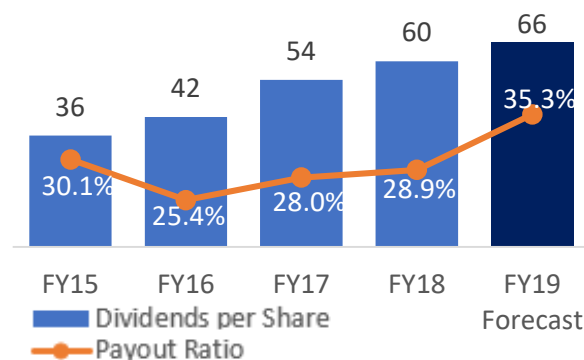
■ Operating Profit Trend (100 Millions of Yen)



■ Medium-Term Plan CS B2021

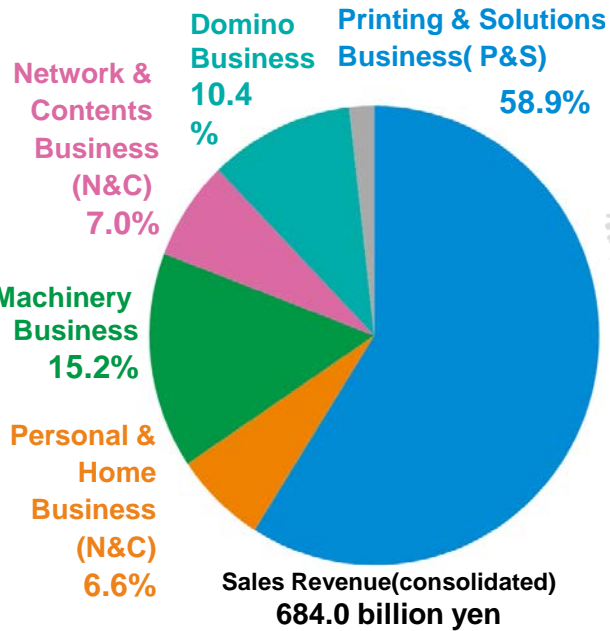
Financial Target	
Sales Revenue	750 billion Yen
Operating Profit	75 billion Yen
Operating Profit Ratio	10.0 %

■ Dividend and Payout Ratio(YEN)

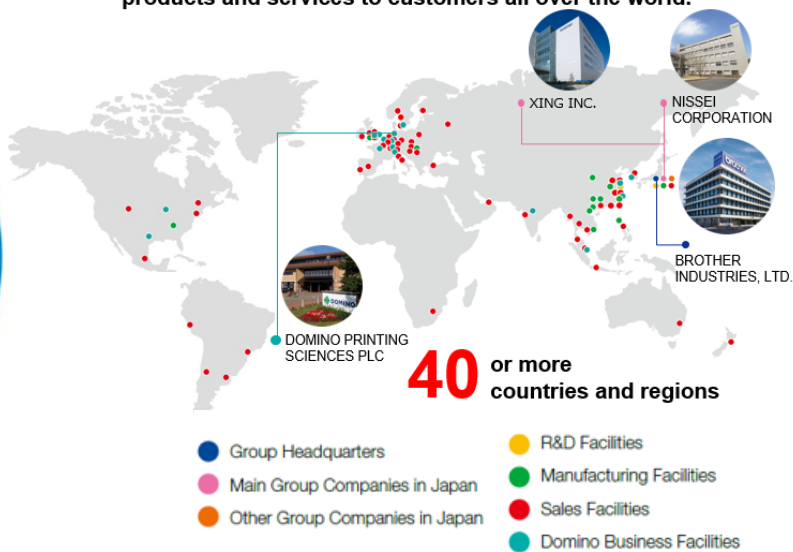


Sales by Segment (FY2018)

Global Network



With manufacturing and sales facilities in more than 40 countries and regions, the Brother Group delivers products and services to customers all over the world.



Business Segments & Products

Printing & Solutions (P&S)

Communications & Printing equipment



Printer



All-in-One

Electronic stationery



Labeling System



Mobile Printer

Domino



Cording & Marking



Digital Printing

Machinery

Industrial Equipment



Machine Tools

Industrial Parts



Reducers



Gear

Personal & Home (P&H)



Sewing and embroidery machine



Commercial Embroidery machine

Network & Contents (N&C)

JOYSOUND



Online Karaoke system/Karaoke club

JOYSOUND 直营店



TEICHIKU ENTERTAINMENT

Music Contents

Industrial sewing machines



Industrial Sewing machine



Garment Printer