

IR Summary Sheet

Corporate Information (as of May 11, 2020)

Corporate Name : Brother Industries, Ltd.
Date of business inauguration : April, 1908
Date of Incorporation : January, 1934
Paid-in Capital : 19,209 million yen
Sales Revenue : 637.3 billion yen
Number of Employees : 37,697 (consolidated)
Representative Director & President : Ichiro Sasaki

Medium-Term Plan CS B2021

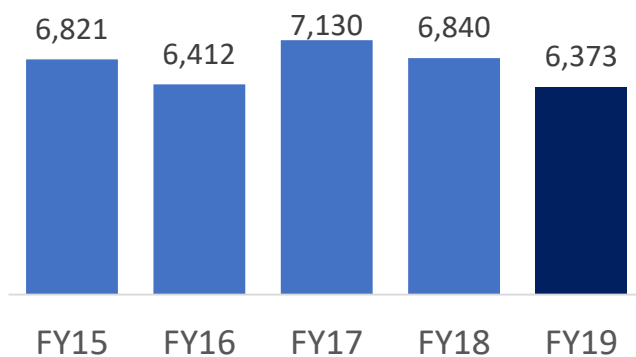
| Financial Target | |
|------------------------|-----------------|
| Sales Revenue | 750 billion Yen |
| Operating Profit | 75 billion Yen |
| Operating Profit Ratio | 10.0 % |

Financial Result

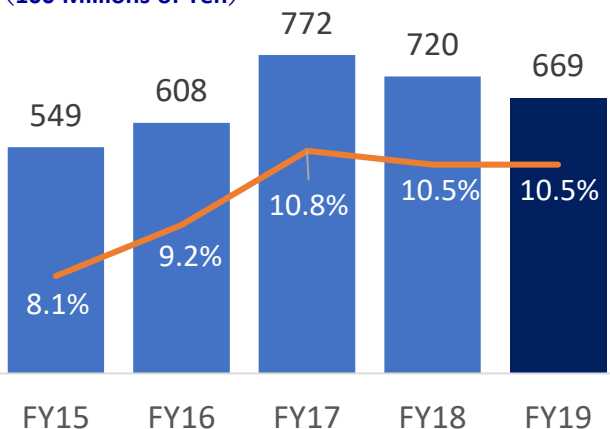
| | FY18 | FY19 | Rate of Change |
|--------------------|-------|-------|-------------------|
| Sales Revenue | 6,840 | 6,373 | -6.8% (-3.7%)* |
| BSP | 720 | 669 | -7.0% |
| BSP ratio | 10.5% | 10.5% | |
| Operational Profit | 719 | 673 | -6.4% |
| OP Ratio | 10.5% | 10.6% | |
| Net Income | 539 | 496 | -8.0% |

*Change w/o FX

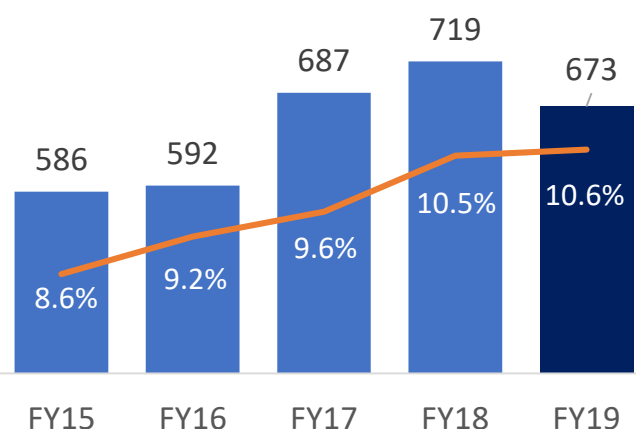
Sales Trend (100 Millions of Yen)



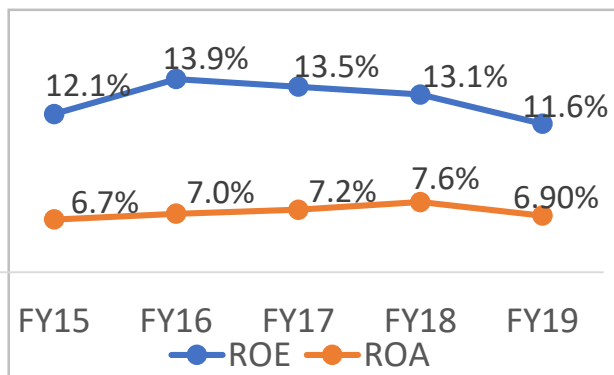
Business Segment Profit Trend (100 Millions of Yen)



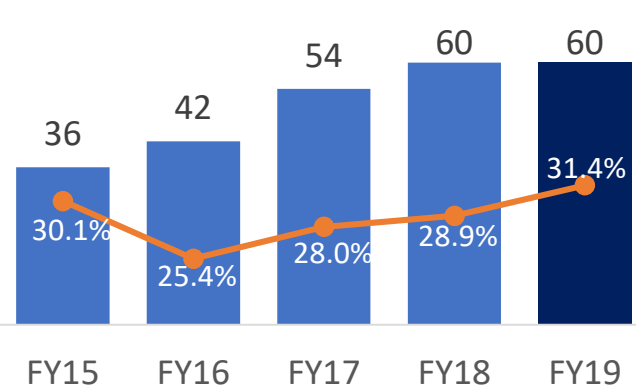
Operating Profit Trend (100 Millions of Yen)



ROE/ROA



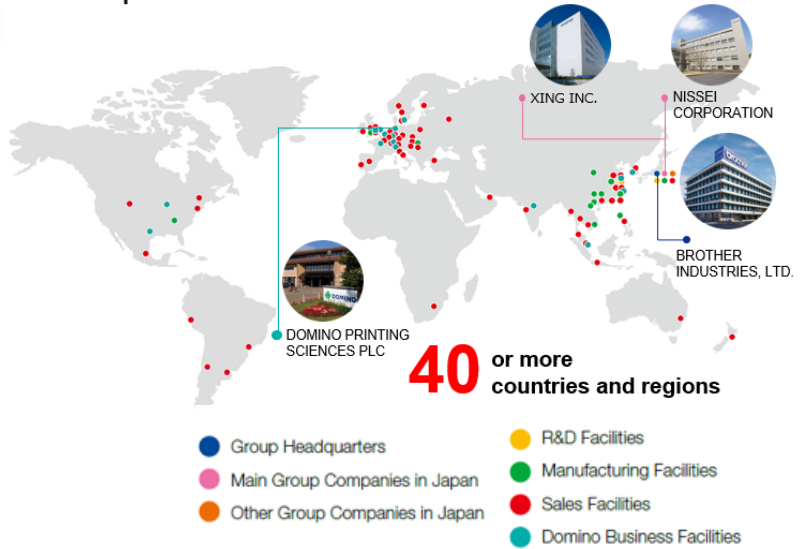
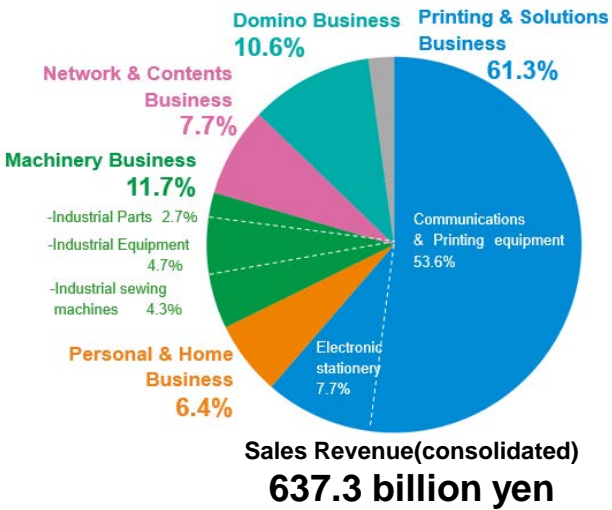
Dividend and Payout Ratio (YEN)



Sales by Segment (FY2019)

Global Network

With manufacturing and sales facilities in more than 40 countries and regions, the Brother Group delivers products and services to customers all over the world.



Business Segments & Products

Printing & Solutions (P&S)

Communications & Printing equipment



Electronic stationery



Domino



Cording & Marking



Digital Printing

Machinery

Industrial Equipment



Machine Tools

Industrial Parts



Reducers

Gear

Personal & Home (P&H)



Sewing and embroidery machine



Commercial Embroidery machine

Industrial sewing machines



Industrial Sewing machine



Garment Printer

Network & Contents (N&C)

JOYSOUND



Online Karaoke system/Karaoke club

JOYSOUND 直营店



TEICHIKU ENTERTAINMENT

Music Contents