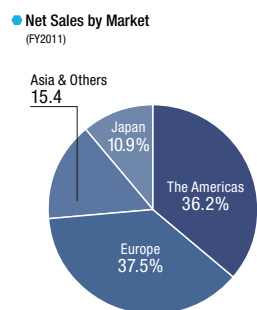
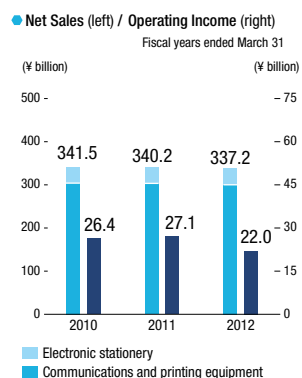


Printing & Solutions (P&S) Business



Net sales: ¥337,226 million

Communications and printing equipment

Despite steady performance in the Americas and an increase in sales denominated in local currencies, the negative effect of exchange rates caused net sales to decline 1.1% year-on-year to ¥300,125 million.

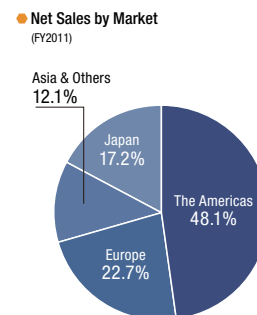
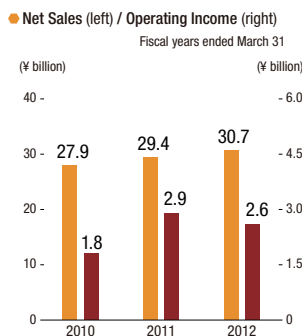
Electronic stationery

Despite the negative effect of exchange rates, each region saw robust sales and, as a result, overall net sales rose 0.7% over the previous fiscal year to ¥37,100 million.

Operating income: ¥21,978 million

Although some positive effects were found such as improved sales mix, the negative effect of exchange rates, rising costs, including for raw materials, and an increase in selling, general and administrative expenses caused operating income to drop 18.9% year-on-year to ¥21,977 million.

Personal & Home (P&H) Business



Net sales: ¥30,706 million

In spite of the negative effect of exchange rates, firm sales of mid- to high-end models mainly in the Americas helped increase overall net sales 4.3% year-on-year to ¥30,706 million.

Operating income: ¥2,604 million

Despite a boost from increased sales, the negative effect of exchange rates and rising costs for raw materials, drove operating income down 11.4% compared to the previous fiscal year to ¥2,604 million.

Line-up of products and services

Printing & Solutions



MFC-9970CDW
Color laser All-in-One



MFC-J6710DW
A3 Color All-in-One



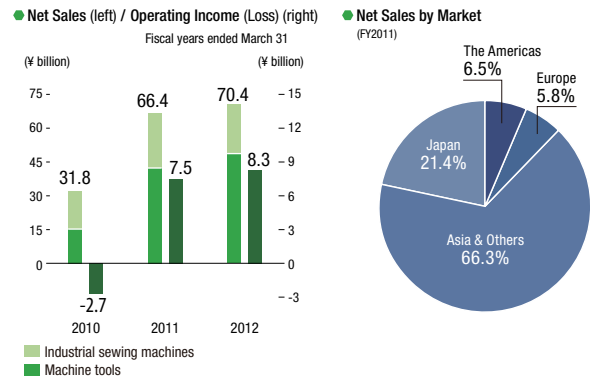
PT-2730
Labeling system

Personal & Home



PR-1000e
Commercial embroidery machine

Machinery & Solution (M&S) Business



Net sales: ¥70,423 million

Industrial sewing machines

Net sales dipped 9.8% year-on-year to ¥21,750 million, owing to weak demand in the second half for capital investments in garment manufacturing industries mainly in China and other Asian countries.

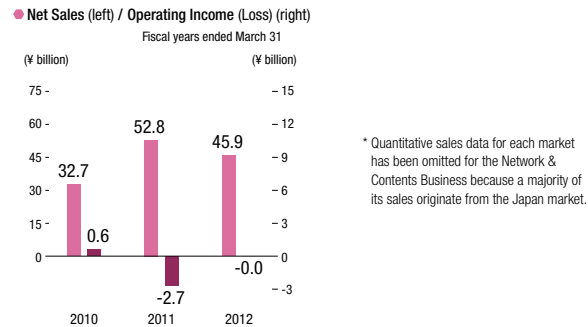
Machine tools

Net sales rose 15.0% compared to the previous fiscal year to ¥48,672 million thanks to robust demand mainly from China and other Asian countries.

Operating income: ¥8,345 million

An increase in sales of machine tools helped boost operating income by 11.4% year-on-year to ¥8,345 million.

Network & Contents (N&C) Business



Net sales: ¥45,924 million

Net sales dropped 13.0% year-on-year to ¥45,924 million due primarily to the after effects of the Great East Japan Earthquake.

Operating loss: ¥19 million

Despite improving on the previous year's loss thanks to reductions in selling, general and administrative expenses, a decline in sales resulted in a second consecutive operating loss.

Line-up of products and services

Machinery & Solution



KE-430F

Electronic direct drive lockstitch bar tacker



TC-S2DN

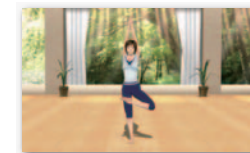
CNC tapping center

Network & Contents



JOYSOUND f1

Online karaoke system



JOYBEAT

Fitness lesson system for fitness studio