

Supplementary Information for 1st Quarter of Fiscal Year Ending March 31, 2015

1-1. Consolidated results (1st Quarter results) (Millions of yen)

	FY ended Mar 31, 2014 (Apr to Jun 2013)	FY ending Mar 31, 2015 (Apr to Jun 2014)	Change (w/o forex impact)
Net sales	139,312	160,436	15.2% (+11.3%)
Operating income	9,388	16,490	75.6%
Current profits	5,874	14,817	152.2%
Net income	1,336	29,388	-
Exchange rates	Yen-USD 97.94	102.14	-
	Yen-EUR 127.35	140.01	-
Operating profit ratio (%)	6.7%	10.3%	-

* Operating profit ratio = Operating income / Net sales

** "Exchange rates" are the rates used to convert financial statements of overseas subsidiaries into yen.

1-2. Sales by business segment (1st Quarter results) (Millions of yen)

		FY ended Mar 31, 2013 (Apr to Jun 2012)	FY ending Mar 31, 2014 (Apr to Jun 2013)	Change	Change w/o forex impact
Printing & Solutions	Communications and Printing equipment	86,341	95,855	11.0%	6.4%
	Electronic stationery	10,882	11,943	9.8%	5.0%
	Total	97,223	107,798	10.9%	6.2%
Personal & Home		8,256	9,366	13.5%	9.6%
Machinery & Solution	Industrial sewing machines	6,188	6,667	7.7%	3.0%
	Machine tools	9,724	18,310	88.3%	86.4%
	Total	15,912	24,978	57.0%	54.0%
Network & Contents		11,063	10,687	-3.4%	-3.5%
Industrial Part		3,762	4,198	11.6%	10.9%
Others		3,093	3,406	10.1%	10.1%
G. total		139,312	160,436	15.2%	11.3%

2-1. Consolidated results (quarterly results) (Millions of yen)

	FY ended Mar 31, 2014					FY ending Mar 31, 2015 1st Quarter (Apr to Jun 2014)
	1st Quarter (Apr to Jun 2013)	2nd Quarter (Jul to Sep 2013)	3rd Quarter (Oct to Dec 2013)	4th Quarter (Jan to Mar 2014)	Total	
Net sales	139,312	149,042	163,486	164,993	616,834	160,436
Operating income	9,388	9,975	11,375	12,560	43,301	16,490
Current profits	5,874	9,449	8,821	11,468	35,613	14,817
Net income	1,336	5,098	5,349	7,436	19,220	29,388
Exchange rates	Yen-USD 97.94	98.20	101.02	103.28	100.00	102.14
	Yen-EUR 127.35	130.17	137.91	141.47	134.01	140.01
Operating profit ratio (%)	6.7%	6.7%	7.0%	7.6%	7.0%	10.3%

* Operating profit ratio = Operating income / Net sales

** "Exchange rates" are the rates used to convert financial statements of overseas subsidiaries into yen.

2-2. Sales by business segment (quarterly results) (Millions of yen)

		FY ended Mar 31, 2014					FY ending Mar 31, 2015 1st Quarter (Apr to Jun 2014)
		1st Quarter (Apr to Jun 2013)	2nd Quarter (Jul to Sep 2013)	3rd Quarter (Oct to Dec 2013)	4th Quarter (Jan to Mar 2014)	Total	
Printing & Solutions	Communications and Printing equipment	86,341	93,809	103,553	100,433	384,137	95,855
	Electronic stationery	10,882	11,500	11,875	12,430	46,688	11,943
	Total	97,223	105,309	115,429	112,863	430,826	107,798
Personal & Home		8,256	10,510	13,012	11,495	43,275	9,366
Machinery & Solution	Industrial sewing machines	6,188	6,281	6,536	7,774	26,781	6,667
	Machine tools	9,724	7,855	8,057	10,679	36,316	18,310
	Total	15,912	14,136	14,594	18,453	63,097	24,978
Network & Contents		11,063	11,192	11,922	13,403	47,582	10,687
Industrial Part		3,762	3,875	4,161	4,299	16,098	4,198
Others		3,093	4,017	4,366	4,477	15,954	3,406
G. total		139,312	149,042	163,486	164,993	616,834	160,436

2-3. Operating income by business segment (quarterly results) (Millions of yen)

	FY ended Mar 31, 2014					FY ending Mar 31, 2015 1st Quarter (Apr to Jun 2014)
	1st Quarter (Apr to Jun 2013)	2nd Quarter (Jul to Sep 2013)	3rd Quarter (Oct to Dec 2013)	4th Quarter (Jan to Mar 2014)	Total	
Printing & Solutions	7,504	7,218	8,423	7,811	30,957	11,778
Personal & Home	640	972	1,278	1,324	4,215	712
Machinery & Solution	831	1,218	1,038	1,902	4,990	4,175
Network & Contents	-175	-117	-255	1,000	451	-975
Industrial Part	313	203	314	274	1,106	184
Others	273	480	576	247	1,578	614
G. total	9,388	9,975	11,375	12,560	43,301	16,490

2-4. Sales by geographic segment (quarterly results) (Millions of yen)

	FY ended Mar 31, 2014					FY ending Mar 31, 2015 1st Quarter (Apr to Jun 2014)
	1st Quarter (Apr to Jun 2013)	2nd Quarter (Jul to Sep 2013)	3rd Quarter (Oct to Dec 2013)	4th Quarter (Jan to Mar 2014)	Total	
Japan	35,278	36,168	38,161	42,515	152,124	39,990
Americas	46,191	51,377	53,645	50,237	201,452	49,682
Europe	33,542	36,249	45,908	46,140	161,841	39,661
Asia and Others	24,299	25,246	25,769	26,101	101,416	31,102
G. total	139,312	149,042	163,486	164,993	616,834	160,436

*In accordance with a change in scope of consolidation this year, some figures, which were presented in "Japan" in the prior year, are reclassified into "Asia and Others".

3-1. Consolidated results (annual)

(Millions of yen)

	FY ended Mar 31, 2009	FY ended Mar 31, 2010	FY ended Mar 31, 2011	FY ended Mar 31, 2012	FY ended Mar 31, 2013	FY ended Mar 31, 2014	FY ending Mar 31, 2015 forecast
Net sales	482,204	446,269	502,830	497,390	516,066	616,834	680,000
Operating income	19,901	26,637	36,092	34,183	29,775	43,301	50,000
Current profits	25,562	29,664	38,612	34,351	23,144	35,613	46,000
Net income	15,262	19,629	26,238	19,525	17,826	19,220	49,000
Exchange rates	Yen-USD	101	93	85.82	79.30	83.23	100.00
	Yen-EUR	144	131	113.56	110.17	107.57	134.01
Overseas sales ratio (%)	83.1%	80.2%	76.6%	77.0%	77.0%	79.5%	-
Operating profit ratio (%)	4.1%	6.0%	7.2%	6.9%	5.8%	7.0%	7.4%
ROE (%)	7.4%	9.6%	12.1%	8.7%	7.2%	6.9%	-
ROA (%)	4.2%	5.6%	7.1%	5.3%	4.5%	4.3%	-
Net income per share (yen)	56.79	73.34	98.03	72.95	66.65	72.20	186.32

* Operating profit ratio = Operating income / Net sales

* ROE = Net income / Owners' equity (average of opening balance and ending balance)

Owners' equity represents Shareholders' equity and Other comprehensive income.

* ROA = Net income / Total assets (average of opening balance and ending balance)

* "Exchange rates" are the rates used to convert financial statements of overseas subsidiaries into yen.

3-2. Sales by business segment (FY ending Mar 31, 2015)

(Millions of yen)

	FY ended Mar 31, 2014	FY ending Mar 31, 2015 forecast	Change	Change w/o forex impact	
Printing & Solutions	Communications and Printing equipment	384,137	413,200	7.6%	6.7%
	Electronic stationery	46,688	50,200	7.5%	6.4%
	Total	430,826	463,400	7.6%	6.7%
Personal & Home	43,275	47,300	9.3%	8.6%	
Machinery & Solution	Industrial sewing machines	26,781	30,200	12.8%	12.0%
	Machine tools	36,316	52,000	43.2%	42.5%
	Total	63,097	82,200	30.3%	29.6%
Network & Contents	47,582	54,200	13.9%	16.4%	
Industrial Part	16,098	17,800	10.6%	10.8%	
Others	15,954	15,100	-5.4%	-5.5%	
G. total	616,834	680,000	10.2%	9.7%	

3-3. Operating income by business segment (FY ending Mar 31, 2015)

(Millions of yen)

	FY ended Mar 31, 2014	FY ending Mar 31, 2015 forecast	Change
Printing & Solutions	30,957	35,200	13.7%
Personal & Home	4,215	4,400	4.4%
Machinery & Solution	4,990	7,500	50.3%
Network & Contents	451	1,100	143.4%
Industrial Part	1,106	800	-27.7%
Others	1,578	1,000	-36.6%
G. total	43,301	50,000	15.5%

3-4. Sales by geographic segment (FY ending Mar 31, 2015)

(Millions of yen)

	FY ended Mar 31, 2014	FY ending Mar 31, 2015 forecast	Change	Change w/o forex impact
Japan	152,124	169,700	11.6%	12.6%
Americas	201,452	215,500	7.0%	7.3%
Europe	161,841	170,900	5.6%	2.5%
Asia and Others	101,416	123,900	22.2%	21.7%
G. total	616,834	680,000	10.2%	9.7%

*In accordance with a change in scope of consolidation this year, some figures, which were presented in "Japan" in the prior year, are reclassified into "Asia and Others".

4-1. Capital expenditure/Depreciation and amortization (annual)

(Millions of yen)

	FY ended Mar 31, 2009	FY ended Mar 31, 2010	FY ended Mar 31, 2011	FY ended Mar 31, 2012	FY ended Mar 31, 2013	FY ended Mar 31, 2014	FY ending Mar 31, 2015 forecast
Capital expenditure	27,169	17,481	19,787	27,833	30,237	34,858	41,100
Depreciation and amortization	23,093	21,028	24,027	23,069	24,476	27,613	29,700

4-2. Capital expenditure/Depreciation and amortization (quarterly results)

(Millions of yen)

	FY ended Mar 31, 2014				FY ending Mar 31, 2015
	1st Quarter (Apr to Jun 2013)	2nd Quarter (Jul to Sep 2013)	3rd Quarter (Oct to Dec 2013)	4th Quarter (Jan to Mar 2014)	1st Quarter (Apr to Jun 2014)
Capital expenditure	6,406	9,807	7,661	10,983	5,247
Depreciation and amortization	5,960	6,575	7,222	7,855	6,118

5-1. R&D Expenses (annual)

(Millions of yen)

	FY ended Mar 31, 2009	FY ended Mar 31, 2010	FY ended Mar 31, 2011	FY ended Mar 31, 2012	FY ended Mar 31, 2013	FY ended Mar 31, 2014	FY ending Mar 31, 2015 forecast
R&D expenses	36,859	34,778	36,252	39,232	37,514	40,137	42,100
R&D expenses per sales (%)	7.6%	7.8%	7.2%	7.9%	7.3%	6.5%	6.2%

5-2. R&D Expenses (quarterly results)

(Millions of yen)

	FY ended Mar 31, 2014				FY ending Mar 31, 2015
	1st Quarter (Apr to Jun 2013)	2nd Quarter (Jul to Sep 2013)	3rd Quarter (Oct to Dec 2013)	4th Quarter (Jan to Mar 2014)	1st Quarter (Apr to Jun 2014)
R&D expenses	8,871	10,112	9,799	11,353	9,510

6. Inventories

	FY ended Mar 31, 2014				FY ending Mar 31, 2015
	1st Quarter as of Jun 30, 2013	2nd Quarter as of Sep 30, 2013	3rd Quarter as of Dec 31, 2013	4th Quarter as of Mar 31, 2014	1st Quarter as of Jun 30, 2014
Inventories (Millions of yen)	91,186	97,678	106,312	103,406	107,103
Inventories/cost of sales	3.4	3.5	3.5	3.4	3.6

7. Interest - bearing debt

	FY ended Mar 31, 2009	FY ended Mar 31, 2010	FY ended Mar 31, 2011	FY ended Mar 31, 2012	FY ended Mar 31, 2013	FY ended Mar 31, 2014	FY ending Mar 31, 2015 1st Quarter as of Jun 30, 2014
Interest - bearing debt (Millions of yen)	30,401	26,943	24,386	19,966	19,224	14,366	14,316
D E R	0.2	0.1	0.1	0.1	0.1	0.05	0.05

* DER = Interest-bearing debt / Owners' equity
Owners' equity represents Shareholders' equity and Other comprehensive income.

8. Owners' equity

(Millions of yen)

	FY ended Mar 31, 2009	FY ended Mar 31, 2010	FY ended Mar 31, 2011	FY ended Mar 31, 2012	FY ended Mar 31, 2013	FY ended Mar 31, 2014	FY ending Mar 31, 2015
							1st Quarter as of Jun 30, 2014
Total assets	337,667	365,990	372,645	370,906	421,494	469,973	485,350
Owners' equity	196,790	212,221	220,122	231,001	262,837	291,164	313,436
Owners' equity ratio (%)	58.3%	58.0%	59.1%	62.3%	62.4%	62.0%	64.6%

* Owners' equity ratio = Owners' equity / Total assets
Owners' equity represents Shareholders' equity and Other comprehensive income.