

Highlights of Consolidated Results for Fiscal Year ended March 31, 2016

Millions of yen (except for per share amounts)			
	Year ended March 31, 2016	Year ended March 31, 2015	Change (%)
Net sales	Y 745,888	Y 707,237	5.5
Operating income	47,276	57,541	-17.8
Current profits	48,611	51,557	-5.7
Net income attributable to owners of the Company	31,017	53,969	-42.5
(Ref.) Comprehensive income	(19,048)	75,548	-
Net income per share:			
Basic	Y 119.47	Y 206.68	
Diluted	119.19	206.24	
Dividends per common share	36.00	30.00	
	As of March 31, 2016	As of March 31, 2015	
Total assets	Y 667,811	Y 567,230	
Net assets	339,722	367,284	
Owners' equity ratio	48.2 %	61.7 %	
Owners' equity per share	Y 1,240.77	Y 1,348.69	
(Ref.) Owners' equity	322,146	350,162	
Net cash provided by operating activities	Y 49,241	Y 58,021	
Net cash used in investing activities	(215,091)	(15,326)	
Net cash provided by (used in) financing activities	134,317	(18,451)	
Cash and cash equivalents at end of period	66,690	104,732	
Number of consolidated subsidiaries	114	74	
Number of affiliates using the applied equity method	8	5	

Highlights of Consolidated Forecast for Fiscal Year ending March 31, 2017

Millions of yen (except for per share amounts)	
[Forecast] Year ending March 31, 2017	
Sales revenue	Y 657,500
Operating profit	45,000
Profit before tax	45,000
Profit for the period	31,800
Profit for the period attributable to owners of the Company	31,500
Basic earnings per share	Y 121.32
Dividends per common share	36.00

(Note) As the Company has resolved to voluntarily adopt International Financial Reporting Standards (IFRS) from the first quarter of the year ending March 31, 2017, the above "Consolidated forecast" contains forecast figures calculated in accordance with IFRS. As a result, no percentage changes are provided in comparison with actual figures for the year ended March 31, 2016, which employed Japan GAAP.

Notes:

- The financial statements have been prepared in accordance with accounting principles generally accepted in Japan.
- Amounts less than 1 million yen have been rounded down.
- Yen amounts for the year ended March 31, 2016 have been translated into U.S. dollars for convenience only, at a uniform rate of US\$1=113.00 yen, in the accompanying consolidated financial statements.
- Operating results for the year ended March 31, 2016 are based on the following currency exchange rates:
Actual average rates for the year ended March 31, 2016: US\$=120.16 yen, EURO=132.36 yen
Forecasts for the year ending March 31, 2017 are based on the following currency exchange rates:
Assumed average rates for the fiscal year: US\$=110.00 yen, EURO=125.00 yen
- Number of shares outstanding (including treasury stock): 277,535 thousands as of March 31, 2016, 277,535 thousands as of March 31, 2015
Number of treasury stock outstanding: 17,901 thousands as of March 31, 2016, 17,903 thousands as of March 31, 2015
Number of weighted average shares (full year): 259,629 thousands during the year ended March 31, 2016, 261,125 thousands during the year ended March 31, 2015

The above-mentioned forecasts are the results of estimations based on outlook for economic environment and predictions at the time of this announcement. The actual results of business performance may sometimes differ from these forecasts due to various factors.

CONSOLIDATED BALANCE SHEET

	Millions of yen		Thousands of
	As of	As of	U.S. dollars
	March 31, 2016	March 31, 2015	As of March 31, 2016
ASSETS			
Current assets			
Cash and deposits	Y 69,671	Y 107,949	\$ 616,562
Marketable securities	9,737	2,915	86,171
Trade receivables	100,029	101,240	885,219
Allowance for doubtful accounts	(2,556)	(1,813)	(22,627)
Inventories	126,871	122,425	1,122,755
Other current assets	36,421	39,012	322,310
Total current assets	<u>340,174</u>	<u>371,731</u>	<u>3,010,391</u>
Net property, plant and equipment	123,071	112,143	1,089,132
Goodwill and other intangible assets	164,617	20,660	1,456,790
Securities investments	23,460	39,913	207,611
Other assets	17,568	24,332	155,473
Allowance for doubtful accounts	(1,080)	(1,551)	(9,564)
Total assets	<u>Y 667,811</u>	<u>Y 567,230</u>	<u>\$ 5,909,835</u>
LIABILITIES AND NET ASSETS			
Current liabilities			
Short-term borrowings	Y 6,557	Y 576	\$ 58,030
Current portion of long-term borrowings	12,982	10,200	114,890
Trade payables	38,046	44,712	336,697
Other current liabilities	80,931	97,901	716,205
Total current liabilities	<u>138,517</u>	<u>153,389</u>	<u>1,225,822</u>
Long-term liabilities			
Long-term borrowings	97,786	4,705	865,363
Bond	41,114	-	363,843
Liability for retirement benefits	16,278	18,593	144,057
Other long-term liabilities	34,391	23,257	304,352
Total liabilities	<u>328,088</u>	<u>199,945</u>	<u>2,903,437</u>
Equity			
Shareholders' equity			
Capital stock	19,209	19,209	169,999
Capital surplus	16,696	16,695	147,753
Retained earnings	337,330	314,892	2,985,229
Treasury stock	(24,225)	(24,224)	(214,388)
Total shareholders' equity	<u>349,011</u>	<u>326,573</u>	<u>3,088,593</u>
Other comprehensive income			
Unrealized gain (loss) on available-for-sale securities	3,922	7,099	34,715
Deferred gain (loss) on derivatives			
under hedge accounting	(192)	(447)	(1,704)
Foreign currency translation adjustments	(22,390)	24,021	(198,148)
Defined retirement benefit plans	(8,204)	(7,084)	(72,606)
Total other comprehensive income	<u>(26,864)</u>	<u>23,589</u>	<u>(237,743)</u>
Stock acquisition rights	736	615	6,521
Non-controlling interests	16,839	16,505	149,026
Total equity	<u>339,722</u>	<u>367,284</u>	<u>3,006,398</u>
Total liabilities and equity	<u>Y 667,811</u>	<u>Y 567,230</u>	<u>\$ 5,909,835</u>
Accumulated depreciation			
	Y 187,006	Y 177,659	\$ 1,654,920

CONSOLIDATED STATEMENT OF INCOME

	Millions of yen		Thousands of U.S. dollars
	Year ended	Year ended	Year ended
	March 31, 2016	March 31, 2015	March 31, 2016
Net sales	Y 745,888	Y 707,237	\$ 6,600,781
Cost of sales	400,328	389,831	3,542,731
Gross profit	345,559	317,406	3,058,050
Selling, general and administrative expenses	298,282	259,864	2,639,670
Operating income	47,276	57,541	418,380
Non-operating income (expenses):			
Interest and dividend income	1,324	1,532	11,721
Interest expenses	(871)	(342)	(7,710)
Other, net	881	(7,174)	7,798
Current profits	48,611	51,557	430,189
Extraordinary income (expenses):			
Gain (Loss) on sales and disposals of property, plant and equipment, net	1,342	15,743	11,883
Other, net	(607)	(1,902)	(5,378)
Income before income taxes	49,346	65,399	436,694
Income taxes	17,900	11,629	158,415
Net income	31,445	53,769	278,280
Net income attributable to non-controlling interests	428	(200)	3,789
Net income attributable to owners of the Company	Y 31,017	Y 53,969	\$ 274,490
Net income per share:	Yen	Yen	U.S. dollars
Basic	Y 119.47	Y 206.68	\$ 1.06
Diluted	119.19	206.24	1.05

CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

	Millions of yen		Thousands of U.S. dollars
	Year ended	Year ended	Year ended
	March 31, 2016	March 31, 2015	March 31, 2016
Net income	Y 31,445	Y 53,769	\$ 278,280
Other comprehensive income:			
Unrealized gain (loss) on available-for-sale securities	(3,145)	2,935	(27,832)
Deferred gain (loss) on derivatives under hedge accounting	255	1,086	2,258
Foreign currency translation adjustments	(46,481)	18,846	(411,338)
Defined retirement benefit plans	(1,117)	(1,094)	(9,887)
Share of other comprehensive income (loss) in associates	(6)	4	(54)
Total other comprehensive income (loss)	(50,494)	21,778	(446,853)
Comprehensive income	Y (19,048)	Y 75,548	\$ (168,573)
Comprehensive income attributable to:			
Owners of the Company	Y (19,437)	Y 75,660	\$ (172,012)
Non-controlling interests	388	(112)	3,438

CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

Year ended March 31, 2016

	Shareholders' equity					Other comprehensive income							Total equity
	Capital stock	Capital surplus	Retained earnings	Treasury stock	Total shareholders' equity	Unrealized gain (loss) on available-for-sale securities	Deferred gain (loss) on derivatives under hedge accounting	Foreign currency translation adjustments	Defined retirement benefit plans	Total other comprehensive income	Stock acquisition rights	Non-controlling interests	
Balance at April 1, 2015	19,209	16,695	314,892	(24,224)	326,573	7,099	(447)	24,021	(7,084)	23,589	615	16,505	367,284
Increase (Decrease) during the term:													
Cash dividends	-	-	(8,579)	-	(8,579)	-	-	-	-	-	-	-	(8,579)
Net income attributable to owners of the Company	-	-	31,017	-	31,017	-	-	-	-	-	-	-	31,017
Acquisition of treasury stock	-	-	-	(8)	(8)	-	-	-	-	-	-	-	(8)
Gain on sales of treasury stock	-	0	-	7	8	-	-	-	-	-	-	-	8
Net increase (decrease) during the term, except for items under shareholders' equity	-	-	-	-	-	(3,177)	255	(46,412)	(1,119)	(50,454)	120	334	(49,999)
Balance at March 31, 2016	19,209	16,696	337,330	(24,225)	349,011	3,922	(192)	(22,390)	(8,204)	(26,864)	736	16,839	339,722

Year ended March 31, 2015

	Shareholders' equity					Other comprehensive income							Total equity
	Capital stock	Capital surplus	Retained earnings	Treasury stock	Total shareholders' equity	Unrealized gain (loss) on available-for-sale securities	Deferred gain (loss) on derivatives under hedge accounting	Foreign currency translation adjustments	Defined retirement benefit plans	Total other comprehensive income	Stock acquisition rights	Non-controlling interests	
Balance at April 1, 2014	19,209	16,682	268,156	(14,074)	289,974	4,209	(1,534)	4,494	(5,978)	1,190	532	16,613	308,310
Cumulative effect of accounting change	-	-	(142)	-	(142)	-	-	-	-	-	-	(41)	(183)
Increase (Decrease) during the term:													
Cash dividends	-	-	(7,089)	-	(7,089)	-	-	-	-	-	-	-	(7,089)
Net income attributable to owners of the Company	-	-	53,969	-	53,969	-	-	-	-	-	-	-	53,969
Acquisition of treasury stock	-	-	-	(10,179)	(10,179)	-	-	-	-	-	-	-	(10,179)
Gain on sales of treasury stock	-	12	-	29	42	-	-	-	-	-	-	-	42
Change in scope of consolidation	-	-	(1)	-	(1)	-	-	-	-	-	-	-	(1)
Net increase (decrease) during the term, except for items under shareholders' equity	-	-	-	-	-	2,890	1,086	19,527	(1,105)	22,399	83	(65)	22,416
Balance at March 31, 2015	19,209	16,695	314,892	(24,224)	326,573	7,099	(447)	24,021	(7,084)	23,589	615	16,505	367,284

Year ended March 31, 2016

	Shareholders' equity					Other comprehensive income							Total equity
	Capital stock	Capital surplus	Retained earnings	Treasury stock	Total shareholders' equity	Unrealized gain (loss) on available-for-sale securities	Deferred gain (loss) on derivatives under hedge accounting	Foreign currency translation adjustments	Defined retirement benefit plans	Total other comprehensive income	Stock acquisition rights	Non-controlling interests	
Balance at April 1, 2015	169,999	147,748	2,786,660	(214,380)	2,890,027	62,832	(3,962)	212,583	(62,695)	208,759	5,451	146,067	3,250,304
Increase (Decrease) during the term:													
Cash dividends	-	-	(75,922)	-	(75,922)	-	-	-	-	-	-	-	(75,922)
Net income attributable to owners of the Company	-	-	274,490	-	274,490	-	-	-	-	-	-	-	274,490
Acquisition of treasury stock	-	-	-	(75)	(75)	-	-	-	-	-	-	-	(75)
Gain on sales of treasury stock	-	5	-	67	72	-	-	-	-	-	-	-	72
Net increase (decrease) during the term, except for items under shareholders' equity	-	-	-	-	-	(28,117)	2,258	(410,731)	(9,911)	(446,502)	1,070	2,959	(442,473)
Balance at March 31, 2016	169,999	147,753	2,985,229	(214,388)	3,088,593	34,715	(1,704)	(198,148)	(72,606)	(237,743)	6,521	149,026	3,006,398

CONSOLIDATED STATEMENT OF CASH FLOWS

	Millions of yen		Thousands of U.S. dollars
	Year ended March 31, 2016	Year ended March 31, 2015	Year ended March 31, 2016
OPERATING ACTIVITIES:			
Income before income taxes	Y 49,346	Y 65,399	\$ 436,694
Adjustments for:			
Depreciation and amortization	34,341	28,205	303,906
Impairment loss	1,168	1,784	10,337
Amortization of goodwill	6,781	1,318	60,010
Provision for (Reversal of) allowance for doubtful accounts	1,153	1,027	10,207
Provision for (Reversal of) product warranty	(212)	586	(1,883)
Provision for (Reversal of) bonus reserve	(95)	627	(846)
Increase (Decrease) in liability for retirement benefits	(1,915)	4,784	(16,951)
Provision for (Reversal of) copyright fee reserve	(1,310)	233	(11,600)
Interest and dividend income	(1,324)	(1,532)	(11,721)
Interest expenses	871	342	7,710
Foreign exchange loss (gain)	(2,554)	(7,225)	(22,608)
Valuation loss (gain) on derivatives	1,127	2,341	9,974
Equity in loss (earnings) of affiliates	33	(61)	298
Loss (Gain) from liquidation of subsidiaries	(304)	-	(2,692)
Loss (Gain) on sales and disposals of property, plant and equipment, net	(1,342)	(15,743)	(11,883)
Loss (Gain) on sales of investment securities	(1,450)	(125)	(12,838)
Environmental expenses	338	-	2,996
Loss on disaster	-	249	-
Decrease (Increase) in trade notes and accounts receivable	6,085	(6,293)	53,852
Decrease (Increase) in inventories	(8,095)	(6,451)	(71,638)
Increase (Decrease) in trade notes and accounts payable	(7,832)	(1,153)	(69,314)
Increase (Decrease) in accrued expenses	(2,297)	2,229	(20,329)
Other, net	4,037	(3,807)	35,728
Cash generated from operations	76,547	66,734	677,408
Interest and dividends received	1,392	1,579	12,326
Interest paid	(822)	(345)	(7,276)
Income taxes paid	(27,876)	(9,946)	(246,692)
Net cash provided by operating activities	Y 49,241	Y 58,021	\$ 435,766
INVESTING ACTIVITIES:			
Proceeds from sales and redemption of marketable securities	2,903	3,008	25,696
Purchases of property, plant and equipment	(32,025)	(23,784)	(283,410)
Proceeds from sales of property, plant and equipment	3,452	17,964	30,550
Purchases of intangible assets	(6,957)	(7,179)	(61,575)
Purchases of investment securities	(637)	(5,398)	(5,639)
Proceeds from sales and redemption of investment securities	4,164	1,377	36,856
Purchases of subsidiary shares resulting in change in consolidation scope	(186,462)	-	(1,650,115)
Other, net	471	(1,312)	4,170
Net cash used in investing activities	Y (215,091)	Y (15,326)	\$ (1,903,467)
FINANCING ACTIVITIES:			
Increase (Decrease) in short-term borrowings, net	4,977	(875)	44,050
Proceeds from borrowings of long-term debt	109,427	3,547	968,386
Repayment of long-term borrowings	(10,236)	(1,800)	(90,586)
Proceeds from issuance of bonds	41,430	-	366,646
Repayment of lease obligations	(1,993)	(1,544)	(17,642)
Decrease (Increase) in treasury stock, net	(4)	(10,174)	(40)
Cash dividends paid	(8,774)	(7,604)	(77,653)
Others, net	(509)	-	(4,512)
Net cash provided by (used in) financing activities	Y 134,317	Y (18,451)	\$ 1,188,648
Effect of foreign currency exchange rate changes on cash and cash equivalents	(6,708)	8,553	(59,366)
Net increase (decrease) in cash and cash equivalents	(38,241)	32,797	(338,419)
Cash and cash equivalents at beginning of period	104,732	68,934	926,839
Cash and cash equivalents of newly consolidated subsidiaries	-	2,905	-
Cash and cash equivalents increased by merger with unconsolidated subsidiaries	198	94	1,757
Cash and cash equivalents at end of period	Y 66,690	Y 104,732	\$ 590,178

SEGMENT INFORMATION

	Millions of yen		Thousands of
	Year ended March 31, 2016	Year ended March 31, 2015	U.S. dollars
Printing & Solutions			
Net sales			
Unaffiliated customers	Y 476,767	Y 474,257	\$ 4,219,178
Intersegment	-	-	-
Total	476,767	474,257	4,219,178
Operating income	34,184	35,722	302,519
Personal & Home			
Net sales			
Unaffiliated customers	Y 52,797	Y 51,445	\$ 467,232
Intersegment	-	-	-
Total	52,797	51,445	467,232
Operating income	4,846	4,929	42,892
Machinery & Solution			
Net sales			
Unaffiliated customers	Y 81,407	Y 100,617	\$ 720,421
Intersegment	-	-	-
Total	81,407	100,617	720,421
Operating income	10,356	16,219	91,653
Network & Contents			
Net sales			
Unaffiliated customers	Y 53,697	Y 48,950	\$ 475,198
Intersegment	-	-	-
Total	53,697	48,950	475,198
Operating income (loss)	(277)	(856)	(2,453)
Industrial Part			
Net sales			
Unaffiliated customers	Y 18,314	Y 17,443	\$ 162,079
Intersegment	-	-	-
Total	18,314	17,443	162,079
Operating income	880	286	7,789
Domino			
Net sales			
Unaffiliated customers	Y 48,312	Y -	\$ 427,541
Intersegment	-	-	-
Total	48,312	-	427,541
Operating income (loss)	(2,024)	-	(17,918)
Others			
Net sales			
Unaffiliated customers	Y 14,591	Y 14,524	\$ 129,132
Intersegment	13,821	13,343	122,316
Total	28,413	27,867	251,447
Operating income	1,275	1,421	11,290
Adjustment			
Net sales			
Unaffiliated customers	Y -	Y -	\$ -
Intersegment	(13,821)	(13,343)	(122,316)
Total	(13,821)	(13,343)	(122,316)
Operating income	(1,965)	(182)	(17,392)
Consolidated			
Net sales			
Unaffiliated customers	Y 745,888	Y 707,237	\$ 6,600,781
Intersegment	-	-	-
Total	745,888	707,237	6,600,781
Operating income	47,276	57,541	418,380

Note:

Main products in each business segment are as follows:

Printing & Solutions	Printers, All-in-Ones, FAX Machines, Electronic Stationery, Scanners, Typewriters
Personal & Home	Home Sewing Machines, Home Cutting Machines, etc.
Machinery & Solution	Industrial Sewing Machines, Machine Tools, Garment Printers
Network & Contents	Online Karaoke Systems, Content Services, Content-delivery Systems, etc.
Industrial Part	Reducers, Gears, etc.
Domino	Coding & Marking, Digital Printing
Others	Real Estate, etc.

Supplementary Information for Fiscal Year Ended March 31, 2016

1-1. Consolidated results (annual results)

(Millions of yen)

	FY ended Mar 31, 2015 results	FY ended Mar 31, 2016 results	Change (w/o forex impact)
Net sales	707,237	745,888	5.5% (+4.0%)
Operating income	57,541	47,276	-17.8%
Current profits	51,557	48,611	-5.7%
Net income attributable to owners of the company	53,969	31,017	-42.5%
Exchange rates	Yen-USD 110.03	120.16	-
	Yen-EUR 138.68	132.36	-
Operating profit ratio (%)	8.1%	6.3%	-

* Operating profit ratio = Operating income / Net sales

** "Exchange rates" are the rates used to convert financial statements of overseas subsidiaries into yen.

1-2. Sales by business segment (annual results)

(Millions of yen)

		FY ended Mar 31, 2015 results	FY ended Mar 31, 2016 results	Change	Change w/o forex impact
Printing & Solutions	Communications and Printing equipment	421,797	421,494	-0.1%	-1.0%
	Electronic stationery	52,459	55,273	5.4%	2.9%
	Total	474,257	476,767	0.5%	-0.6%
Personal & Home		51,445	52,797	2.6%	0.0%
Machinery & Solution	Industrial sewing machines	27,302	30,758	12.7%	6.3%
	Machine tools	73,314	50,648	-30.9%	-32.8%
	Total	100,617	81,407	-19.1%	-22.2%
Network & Contents		48,950	53,697	9.7%	9.5%
Industrial Parts		17,443	18,314	5.0%	3.4%
Domino		-	48,312	-	-
Others		14,524	14,591	0.5%	0.4%
G. total		707,237	745,888	5.5%	4.0%

2-1. Consolidated results (quarterly results)

(Millions of yen)

	FY ended Mar 31, 2015					FY ended Mar 31, 2016				
	1st Quarter (Apr to Jun 2014)	2nd Quarter (Jul to Sep 2014)	3rd Quarter (Oct to Dec 2014)	4th Quarter (Jan to Mar 2015)	Total	1st Quarter (Apr to Jun 2015)	2nd Quarter (Jul to Sep 2015)	3rd Quarter (Oct to Dec 2015)	4th Quarter (Jan to Mar 2016)	Total
Net sales	160,436	164,236	196,750	185,814	707,237	177,050	194,016	198,596	176,225	745,888
Operating income	16,490	13,471	15,845	11,734	57,541	15,273	9,335	14,929	7,738	47,276
Current profits	14,817	12,820	14,760	9,160	51,557	15,985	8,895	16,423	7,306	48,611
Net income attributable to owners of the company	29,388	7,733	10,931	5,915	53,969	6,914	6,323	12,105	5,673	31,017
Exchange rates	Yen-USD 102.14	104.35	114.39	119.56	110.03	121.34	121.91	121.07	116.95	120.16
	Yen-EUR 140.01	137.94	142.60	136.10	138.68	133.86	136.00	132.37	128.94	132.36
Operating profit ratio (%)	10.3%	8.2%	8.1%	6.3%	8.1%	8.6%	4.8%	7.5%	4.4%	6.3%

* Operating profit ratio = Operating income / Net sales

** "Exchange rates" are the rates used to convert financial statements of overseas subsidiaries into yen.

2-2. Sales by business segment (quarterly results)

(Millions of yen)

		FY ended Mar 31, 2015					FY ended Mar 31, 2016				
		1st Quarter (Apr to Jun 2014)	2nd Quarter (Jul to Sep 2014)	3rd Quarter (Oct to Dec 2014)	4th Quarter (Jan to Mar 2015)	Total	1st Quarter (Apr to Jun 2015)	2nd Quarter (Jul to Sep 2015)	3rd Quarter (Oct to Dec 2015)	4th Quarter (Jan to Mar 2016)	Total
Printing & Solutions	Communications and Printing equipment	95,855	97,327	118,680	109,934	421,797	103,705	105,033	113,086	99,668	421,494
	Electronic stationery	11,943	12,697	13,912	13,906	52,459	13,211	14,059	14,185	13,817	55,273
	Total	107,798	110,025	132,592	123,840	474,257	116,917	119,092	127,271	113,485	476,767
Personal & Home		9,366	12,481	16,646	12,951	51,445	10,988	14,231	16,252	11,323	52,797
Machinery & Solution	Industrial sewing machines	6,667	6,332	7,018	7,283	27,302	7,776	7,440	8,426	7,115	30,758
	Machine tools	18,310	15,576	19,452	19,975	73,314	22,558	11,566	7,984	8,538	50,648
Total		24,978	21,909	26,471	27,258	100,617	30,335	19,006	16,410	15,654	81,407
Network & Contents		10,687	11,839	12,601	13,821	48,950	11,584	15,546	13,674	12,891	53,697
Industrial Part		4,198	4,414	4,289	4,540	17,443	4,504	4,547	4,574	4,688	18,314
Domino		-	-	-	-	-	-	16,824	16,408	15,079	48,312
Others		3,406	3,567	4,149	3,402	14,524	2,719	4,766	4,004	3,102	14,591
G. total		160,436	164,236	196,750	185,814	707,237	177,050	194,016	198,596	176,225	745,888

2-3. Operating income by business segment (quarterly results)

(Millions of yen)

		FY ended Mar 31, 2015					FY ended Mar 31, 2016				
		1st Quarter (Apr to Jun 2014)	2nd Quarter (Jul to Sep 2014)	3rd Quarter (Oct to Dec 2014)	4th Quarter (Jan to Mar 2015)	Total	1st Quarter (Apr to Jun 2015)	2nd Quarter (Jul to Sep 2015)	3rd Quarter (Oct to Dec 2015)	4th Quarter (Jan to Mar 2016)	Total
Printing & Solutions		11,778	9,290	9,252	5,401	35,722	10,927	4,753	11,737	6,766	34,184
Personal & Home		712	1,273	2,202	740	4,929	653	1,932	1,771	490	4,846
Machinery & Solution		4,175	3,348	4,233	4,461	16,219	5,852	2,064	1,692	748	10,356
Network & Contents		-975	-666	-232	1,017	-856	-765	58	163	265	-277
Industrial Part		184	15	-4	91	286	224	152	240	262	880
Domino		-	-	-	-	-	-	-128	-955	-939	-2,024
Others		614	210	392	21	1,239	159	538	317	260	1,275
Adjustment		-	-	-	-	-	-1,777	-35	-37	-114	-1,965
G. total		16,490	13,471	15,845	11,734	57,541	15,273	9,335	14,929	7,738	47,276

** "Adjustment" for the first quarter of the FY ending March 31, 2016 is mainly costs associated with the share acquisition of Domino.

2-4. Sales by geographic segment (quarterly results)

(Millions of yen)

		FY ended Mar 31, 2015					FY ended Mar 31, 2016				
		1st Quarter (Apr to Jun 2014)	2nd Quarter (Jul to Sep 2014)	3rd Quarter (Oct to Dec 2014)	4th Quarter (Jan to Mar 2015)	Total	1st Quarter (Apr to Jun 2015)	2nd Quarter (Jul to Sep 2015)	3rd Quarter (Oct to Dec 2015)	4th Quarter (Jan to Mar 2016)	Total
Japan		39,990	41,352	48,264	48,755	179,019	46,354	46,390	42,335	40,546	175,627
Americas		49,682	54,631	65,903	60,319	230,536	57,649	67,576	69,101	58,217	252,546
Europe		39,661	39,161	48,444	45,648	172,914	40,548	45,047	55,271	50,668	191,536
Asia and Others		31,102	29,091	34,137	31,092	124,766	32,496	35,001	31,886	26,792	126,177
G. total		160,436	164,236	196,750	185,814	707,237	177,050	194,016	198,596	176,225	745,888

3-1. Consolidated results (annual)

(Millions of yen)

	FY ended Mar 31, 2010	FY ended Mar 31, 2011	FY ended Mar 31, 2012	FY ended Mar 31, 2013	FY ended Mar 31, 2014	FY ended Mar 31, 2015	FY ended Mar 31, 2016 <J-GAAP>	FY ending Mar 31, 2017 forecast <IFRS>
Net sales	446,269	502,830	497,390	516,066	616,834	707,237	745,888	657,500
Operating income	26,637	36,092	34,183	29,775	43,301	57,541	47,276	45,000
Current profits	29,664	38,612	34,351	23,144	35,613	51,557	48,611	-
Income Before Tax	26,233	34,061	34,107	27,946	33,527	65,399	49,346	45,000
Net income Attributable to owners of the company	19,629	26,238	19,525	17,826	19,220	53,969	31,017	31,500
Exchange rates	Yen-USD	93.04	85.82	79.30	83.23	100.00	110.03	120.16
	Yen-EUR	130.62	113.56	110.17	107.57	134.01	138.68	132.36
Overseas sales ratio (%)	80.2%	76.6%	77.0%	77.0%	79.5%	81.9%	81.7%	-
Operating profit ratio (%)	6.0%	7.2%	6.9%	5.8%	7.0%	8.1%	6.3%	6.8%
ROE (%)	9.6%	12.1%	8.7%	7.2%	6.9%	16.8%	9.2%	-
ROA (%)	5.6%	7.1%	5.3%	4.5%	4.3%	10.4%	5.0%	-
Net income per share (yen)	73.34	98.03	72.95	66.65	72.20	206.68	119.47	121.32

* Operating profit ratio = Operating income / Net sales

* ROE = Net income Attributable to owners of the company / Owners' equity (average of opening balance and ending balance)
Owners' equity represents Shareholders' equity and Other comprehensive income.

* ROA = Net income Attributable to owners of the company / Total assets (average of opening balance and ending balance)

* "Exchange rates" are the rates used to convert financial statements of overseas subsidiaries into yen.

3-2. Sales by business segment

(Millions of yen)

		FY ended Mar 31, 2016 <J-GAAP>	FY ending Mar 31, 2017 forecast <IFRS>
Printing & Solutions	Communications and Printing equipment	421,494	338,900
	Electronic stationery	55,273	45,600
	Total	476,767	384,500
Personal & Home		52,797	48,800
Machinery	Industrial sewing machines	30,758	31,400
	Machine tools	50,648	44,300
	Industrial Parts	18,314	20,200
	Total	99,722	95,900
Network & Contents		53,697	52,500
Domino		48,312	61,400
Others		14,591	14,400
G. total		745,888	657,500

3-3. Operating income by business segment

(Millions of yen)

	FY ended Mar 31, 2016 <J-GAAP>	FY ending Mar 31, 2017 forecast <IFRS>
Printing & Solutions	34,184	29,400
Personal & Home	4,846	3,700
Machinery & Solution	11,236	5,600
Network & Contents	-277	1,800
Domino	-2,024	4,000
Others	1,275	500
Adjustment	-1,965	-
G. total	47,276	45,000

* "Adjustment" in the forecast for the FY ending March 31, 2016 is mainly costs associated with the share acquisition of Domino, which was recorded in the first quarter of the FY ending March 31, 2016.

3-4. Sales by geographic segment

(Millions of yen)

	FY ended Mar 31, 2016 <J-GAAP>	FY ending Mar 31, 2017 forecast <IFRS>
Japan	175,627	170,900
Americas	252,546	183,400
Europe	191,536	202,200
Asia and Others	126,177	101,000
G. total	745,888	657,500

4-1. Capital expenditure/Depreciation and amortization (annual)

(Millions of yen)

	FY ended Mar 31, 2010	FY ended Mar 31, 2011	FY ended Mar 31, 2012	FY ended Mar 31, 2013	FY ended Mar 31, 2014	FY ended Mar 31, 2015	FY ended Mar 31, 2016	FY ending Mar 31, 2017
Capital expenditure	17,481	19,787	27,833	30,237	34,858	34,064	39,976	37,600
Depreciation and amortization	21,028	24,027	23,069	24,476	27,613	28,205	34,341	37,700

4-2. Capital expenditure/Depreciation and amortization (quarterly results)

(Millions of yen)

	FY ended Mar 31, 2015				FY ended Mar 31, 2016			
	1st Quarter (Apr to Jun 2014)	2nd Quarter (Jul to Sep 2014)	3rd Quarter (Oct to Dec 2014)	4th Quarter (Jan to Mar 2015)	1st Quarter (Apr to Jun 2015)	2nd Quarter (Jul to Sep 2015)	3rd Quarter (Oct to Dec 2015)	4th Quarter (Jan to Mar 2016)
Capital expenditure	5,247	8,445	8,518	11,852	5,824	10,146	11,066	12,939
Depreciation and amortization	6,118	6,575	7,455	8,055	6,695	7,695	10,197	9,752

5-1. R&D Expenses (annual)

(Millions of yen)

	FY ended Mar 31, 2010	FY ended Mar 31, 2011	FY ended Mar 31, 2012	FY ended Mar 31, 2013	FY ended Mar 31, 2014	FY ended Mar 31, 2015	FY ended Mar 31, 2016	FY ending Mar 31, 2017
R&D expenses	34,778	36,252	39,232	37,514	40,137	42,523	46,017	45,400
R&D expenses per sales (%)	7.8%	7.2%	7.9%	7.3%	6.5%	6.0%	6.2%	6.9%

5-2. R&D Expenses (quarterly results)

(Millions of yen)

	FY ended Mar 31, 2015				FY ended Mar 31, 2016			
	1st Quarter (Apr to Jun 2014)	2nd Quarter (Jul to Sep 2014)	3rd Quarter (Oct to Dec 2014)	4th Quarter (Jan to Mar 2015)	1st Quarter (Apr to Jun 2015)	2nd Quarter (Jul to Sep 2015)	3rd Quarter (Oct to Dec 2015)	4th Quarter (Jan to Mar 2016)
R&D expenses	9,510	10,649	10,173	12,190	10,376	11,873	11,417	12,350

6. Inventories (quarterly results)

	FY ended Mar 31, 2015				FY ended Mar 31, 2016			
	1st Quarter as of Jun 30, 2014	2nd Quarter as of Sep 30, 2014	3rd Quarter as of Dec 31, 2014	4th Quarter as of Mar 31, 2015	1st Quarter as of Jun 30, 2015	2nd Quarter as of Sep 30, 2015	3rd Quarter as of Dec 31, 2015	4th Quarter as of Mar 31, 2016
Inventories (Millions of yen)	107,103	125,145	129,229	122,425	138,435	139,966	137,517	126,871
Inventories/cost of sales	3.6	4.2	3.5	3.7	4.3	4.0	3.9	4.1

7. Interest - bearing debt

	FY ended Mar 31, 2010	FY ended Mar 31, 2011	FY ended Mar 31, 2012	FY ended Mar 31, 2013	FY ended Mar 31, 2014	FY ended Mar 31, 2015	FY ended Mar 31, 2016
Interest - bearing debt (Millions of yen)	26,943	24,386	19,966	19,224	14,366	15,481	158,440
D E R	0.1	0.1	0.1	0.1	0.05	0.04	0.49

* DER = Interest-bearing debt / Owners' equity

Owners' equity represents Shareholders' equity and Other comprehensive income.

8. Cash flows

(Millions of yen)

	FY ended Mar 31, 2010	FY ended Mar 31, 2011	FY ended Mar 31, 2012	FY ended Mar 31, 2013	FY ended Mar 31, 2014	FY ended Mar 31, 2015	FY ended Mar 31, 2016
Net cash provided by operating activities	50,348	49,488	39,327	32,734	55,019	58,021	49,241
Net cash used in investing activities	-18,061	-20,043	-30,758	-41,771	-39,099	-15,326	-215,091
Net cash used in financing activities	-32,172	-10,950	-14,117	-6,413	-13,433	-18,451	134,317
Cash and cash equivalents at end of period	49,031	65,100	58,731	55,059	68,934	104,732	66,690

9. Owners' equity

(Millions of yen)

	FY ended Mar 31, 2010	FY ended Mar 31, 2011	FY ended Mar 31, 2012	FY ended Mar 31, 2013	FY ended Mar 31, 2014	FY ended Mar 31, 2015	FY ended Mar 31, 2016
Total assets	365,990	372,645	370,906	421,494	469,973	567,230	667,811
Owners' equity	212,221	220,122	231,001	262,837	291,164	350,162	322,146
Owners' equity ratio (%)	58.0%	59.1%	62.3%	62.4%	62.0%	61.7%	48.2%

* Owners' equity ratio = Owners' equity / Total assets

Owners' equity represents Shareholders' equity and Other comprehensive income.