

Highlights of Consolidated Results for the Nine Months and the Third Quarter of Fiscal Year ending March 31, 2017

Millions of yen (except for per share amounts)			
	Nine months ended December 31, 2016	Nine months ended December 31, 2015	Change (%)
Revenue	Y 476,867	Y 522,839	-8.8
Operating profit	47,339	51,541	-8.2
Profit before tax	48,867	50,522	-3.3
Profit for the period	38,814	36,616	6.0
Profit for the period attributable to owners of the parent company	38,667	36,252	6.7
Comprehensive income for the period	21,774	19,054	14.3
Basic earnings per share for the period	Y 148.93	Y 139.63	
Diluted earnings per share for the period	148.52	139.31	
	As of December 31, 2016	As of March 31, 2016	
Total assets	Y 676,405	Y 675,301	
Total equity	362,077	349,986	
Equity attributable to owners of the parent company	345,560	333,440	
Equity attributable to owners of the parent company ratio	51.1 %	49.4 %	
Equity attributable to owners of the parent company per share	Y 1,330.96	Y 1,284.27	

Highlights of Consolidated Forecast for Fiscal Year ending March 31, 2017

Millions of yen (except for per share amounts)			
	[Revised] Year ending March 31, 2017	Year ended March 31, 2016	Change (%)
Revenue	Y 640,000	Y 682,100	-6.2
Business segment profit	60,000	54,900	9.2
Operating profit	57,000	58,600	-2.8
Profit for the period attributable to owners of the parent company	43,000	41,200	4.3
	[Revised] Year ending March 31, 2017	[Previous] Year ending March 31, 2017	Change (%)
Revenue	Y 640,000	Y 630,000	1.6
Business segment profit	60,000	55,000	9.1
Operating profit	57,000	55,000	3.6
Profit for the period attributable to owners of the parent company	43,000	39,000	10.3
Basic earnings per share for the period	Y 165.62	Y 150.21	
Dividends per common share	36.00	36.00	

(Note 1) Forecasted operating results have been changed from the most recent announcement.

(Note 2) No change has been made in forecasted dividends per common share from the most recent announcement.

(Note 3) Business segment profit is calculated by subtracting cost of sales and selling, general and administrative expenses from revenue.

Notes:

- The financial statements have been prepared in accordance with International Financial Reporting Standards (IFRS).
- Amounts less than 1 million yen have been rounded down.
- Yen amounts for the nine months ended December 31, 2016 have been translated into U.S. dollars for convenience only, at a uniform rate of US\$1=116.00 yen, in the accompanying consolidated financial statements.
- Operating results for the nine months ended December 31, 2016 are based on the following currency exchange rates:
Actual average rates for the nine months ended December 31, 2016: US\$=107.88 yen, EURO=119.13 yen
Forecasts for the year ending March 31, 2017 are based on the following currency exchange rates:
Assumed average rates for the fiscal year: US\$=109.64 yen, EURO=119.54 yen
- Number of shares outstanding (including treasury stock): 277,535 thousands as of December 31, 2016, 277,535 thousands as of March 31, 2016
Number of treasury stock outstanding: 17,903 thousands as of December 31, 2016, 17,901 thousands as of March 31, 2016
Number of weighted average shares (first half): 259,632 thousands during the period ended December 31, 2016, 259,630 thousands during the period ended December 31, 2015

The above-mentioned forecasts are the results of estimations based on outlook for economic environment and predictions at the time of this announcement.
The actual results of business performance may sometimes differ from these forecasts due to various factors.

CONSOLIDATED BALANCE SHEET

	Millions of yen			Thousands of
	(Transition date)			U.S. dollars
	As of April 1, 2015	As of March 31, 2016	As of December 31, 2016	As of December 31, 2016
Assets				
Current assets				
Cash and cash equivalents	Y 105,347	Y 67,387	Y 95,959	\$ 827,233
Trade and other receivables	96,404	94,750	107,221	924,319
Other financial assets	9,367	16,100	10,569	91,112
Inventories	121,982	126,542	117,467	1,012,647
Other current assets	13,366	15,383	14,009	120,767
Subtotal	346,468	320,164	345,227	2,976,095
Non-current assets held for sale	385	-	101	871
Total current assets	346,854	320,164	345,329	2,976,974
Non-current assets				
Property, plant and equipment	117,453	128,920	122,775	1,058,405
Investment properties	7,609	6,907	6,709	57,836
Goodwill and other intangible assets	17,954	168,117	149,585	1,289,526
Investments accounted for using the equity method	1,343	1,437	1,488	12,828
Other financial assets	42,753	26,881	28,207	243,164
Deferred tax assets	17,618	16,872	16,675	143,750
Other non-current assets	7,871	6,000	5,634	48,569
Total non-current assets	212,604	355,137	331,076	2,854,103
Total assets	Y 559,458	Y 675,301	Y 676,405	\$ 5,831,078
Liabilities and Equity				
Liabilities				
Current liabilities				
Trade and other payables	Y 73,817	Y 62,139	Y 61,381	\$ 529,147
Bonds and borrowings	10,494	20,701	30,642	264,155
Other financial liabilities	7,787	2,558	4,732	40,793
Current tax liabilities	14,449	2,888	4,543	39,164
Provisions	5,351	6,889	6,531	56,302
Other current liabilities	42,442	46,550	46,873	404,078
Total current liabilities	154,342	141,728	154,705	1,333,664
Non-current liabilities				
Bonds and borrowings	4,705	137,786	118,910	1,025,086
Other financial liabilities	5,858	11,754	9,437	81,353
Retirement benefit obligations	19,564	17,033	16,706	144,017
Provisions	3,701	2,852	3,427	29,543
Deferred tax liabilities	2,601	11,212	8,126	70,052
Other non-current liabilities	2,848	2,947	3,014	25,983
Total non-current liabilities	39,279	183,586	159,622	1,376,052
Total liabilities	193,622	325,315	314,328	2,709,724
Equity				
Capital stock	19,209	19,209	19,209	165,595
Capital surplus	17,200	17,321	17,313	149,250
Retained earnings	331,165	363,864	398,875	3,438,578
Treasury stock	(24,224)	(24,225)	(24,236)	(208,931)
Other components of equity	6,110	(42,729)	(65,601)	(565,526)
Equity attributable to owners of the parent company	349,460	333,440	345,560	2,978,966
Non-controlling interests	16,375	16,545	16,516	142,379
Total equity	365,835	349,986	362,077	3,121,353
Total liabilities and equity	Y 559,458	Y 675,301	Y 676,405	\$ 5,831,078

CONSOLIDATED STATEMENT OF PROFIT OR LOSS

	Millions of yen		Thousands of U.S. dollars
	Nine months ended December 31, 2015	Nine months ended December 31, 2016	Nine months ended December 31, 2016
Revenue	Y 522,839	Y 476,867	\$ 4,110,922
Cost of sales	(308,360)	(272,731)	(2,351,129)
Gross profit	214,479	204,135	1,759,784
Selling, general and administrative expenses	(169,260)	(154,728)	(1,333,862)
Other income	8,356	1,739	14,991
Other expenses	(2,033)	(3,808)	(32,828)
Operating profit	51,541	47,339	408,095
Finance income	1,344	2,655	22,888
Finance costs	(2,314)	(1,252)	(10,793)
Share of profit (loss) of investments accounted for using the equity method	(49)	125	1,078
Profit before tax	50,522	48,867	421,267
Income taxes	(13,905)	(10,053)	(86,664)
Profit for the period	36,616	38,814	334,603
Profit for the period attributable to:			
Owners of the parent company	36,252	38,667	333,336
Non-controlling interests	364	146	1,259
Profit for the period	Y 36,616	Y 38,814	\$ 334,603
Earnings per share for the period:	Yen	Yen	U.S. dollars
Basic earnings per share for the period	Y 139.63	Y 148.93	\$ 1.28
Diluted earnings per share for the period	139.31	148.52	1.28

CONSOLIDATED STATEMENT OF PROFIT OR LOSS

	Millions of yen		Thousands of U.S. dollars
	Three months ended December 31, 2015	Three months ended December 31, 2016	Three months ended December 31, 2016
Revenue	Y 181,312	Y 166,596	\$ 1,436,172
Cost of sales	(104,955)	(100,118)	(863,086)
Gross profit	76,357	66,477	573,078
Selling, general and administrative expenses	(58,206)	(51,741)	(446,043)
Other income	3,795	987	8,509
Other expenses	(670)	(4,548)	(39,207)
Operating profit	21,275	11,174	96,328
Finance income	757	7,644	65,897
Finance costs	(780)	(7,072)	(60,966)
Share of profit (loss) of investments accounted for using the equity method	(31)	57	491
Profit before tax	21,221	11,804	101,759
Income taxes	(5,891)	18	155
Profit for the period	15,329	11,823	101,922
Profit for the period attributable to:			
Owners of the parent company	15,145	11,676	100,655
Non-controlling interests	183	147	1,267
Profit for the period	Y 15,329	Y 11,823	\$ 101,922
Earnings per share for the period:	Yen	Yen	U.S. dollars
Basic earnings per share for the period	Y 58.34	Y 44.97	\$ 0.39
Diluted earnings per share for the period	58.20	44.85	0.39

CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

	Millions of yen		Thousands of U.S. dollars		
	Nine months ended December 31, 2015		Nine months ended December 31, 2016		Nine months ended December 31, 2016
	Y		Y		\$
Profit for the period	36,616		38,814		334,603
Other comprehensive income					
Items that will not be reclassified to profit or loss					
Net gain (loss) on revaluation of equity instruments measured at FVTOCI	-		2,328		20,069
Subtotal	-		2,328		20,069
Items that may be reclassified to profit or loss					
Valuation differences on available-for sale securities	(1,223)		-		-
Net changes in fair value of cash flow hedges	390		(90)		(776)
Exchange differences on translation of foreign operations	(16,729)		(19,277)		(166,181)
Subtotal	(17,562)		(19,368)		(166,966)
Other comprehensive income, net of tax	(17,562)		(17,039)		(146,888)
Comprehensive income for the period	19,054		21,774		187,707
Comprehensive income for the period attributable to:					
Owners of the parent company	18,694		21,632		186,483
Non-controlling interests	359		142		1,224
Comprehensive income for the period	Y 19,054		Y 21,774		\$ 187,707

CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

	Millions of yen		Thousands of U.S. dollars	
	Three months ended December 31, 2015	Three months ended December 31, 2016	Three months ended December 31, 2016	
Profit for the period	Y 15,329	Y 11,823	\$ 101,922	
Other comprehensive income				
Items that will not be reclassified to profit or loss				
Net gain (loss) on revaluation of equity instruments measured at FVTOCI	-	1,808	15,586	
Subtotal	-	1,808	15,586	
Items that may be reclassified to profit or loss				
Valuation differences on available-for sale securities	382	-	-	
Net changes in fair value of cash flow hedges	(96)	(19)	(164)	
Exchange differences on translation of foreign operations	(5,897)	39,395	339,612	
Subtotal	(5,611)	39,376	339,448	
Other comprehensive income, net of tax	(5,611)	41,184	355,034	
Comprehensive income for the period	9,717	53,008	456,966	
Comprehensive income for the period attributable to:				
Owners of the parent company	9,503	52,795	455,129	
Non-controlling interests	214	212	1,828	
Comprehensive income for the period	Y 9,717	Y 53,008	\$ 456,966	

CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

Nine months ended December 31, 2015

	Millions of yen											
	Equity attributable to owners of the parent company				Other components of equity							
	Capital stock	Capital surplus	Retained earnings	Treasury stock	Exchange differences on translation of foreign operations	Net changes in fair value of cash flow hedges	Valuation differences on available-for sale securities	Net gain (loss) on revaluation of equity instruments measured at FVTOCI	Total other components of equity	Total equity attributable to owners of the parent company	Non-controlling interests	Total equity
Balance at April 1, 2015	19,209	17,200	331,165	(24,224)	-	(447)	6,557	-	6,110	349,460	16,375	365,835
Profit for the period	-	-	36,252	-	-	-	-	-	-	36,252	364	36,616
Other comprehensive income	-	-	-	-	(16,690)	390	(1,257)	-	(17,557)	(17,557)	(5)	(17,562)
Total comprehensive income for the period	-	-	36,252	-	(16,690)	390	(1,257)	-	(17,557)	18,694	359	19,054
Acquisition of treasury stock	-	-	-	(6)	-	-	-	-	-	(6)	-	(6)
Disposal of treasury stock	-	0	-	0	-	-	-	-	-	0	-	0
Dividends	-	-	(8,579)	-	-	-	-	-	-	(8,579)	(191)	(8,770)
Increase(decrease) due to newly consolidated subsidiaries	-	-	-	-	-	-	-	-	-	-	35	35
Other increases(decrease)	-	-	6	-	-	-	-	-	-	6	(2)	4
Total transactions with the owners	-	0	(8,572)	(6)	-	-	-	-	-	(8,579)	(158)	(8,737)
Balance at December 31, 2015	19,209	17,200	358,844	(24,231)	(16,690)	(56)	5,299	-	(11,447)	359,575	16,576	376,152

Nine months ended December 31, 2016

	Millions of yen											
	Equity attributable to owners of the parent company				Other components of equity							
	Capital stock	Capital surplus	Retained earnings	Treasury stock	Exchange differences on translation of foreign operations	Net changes in fair value of cash flow hedges	Valuation differences on available-for sale securities	Net gain (loss) on revaluation of equity instruments measured at FVTOCI	Total other components of equity	Total equity attributable to owners of the parent company	Non-controlling interests	Total equity
Balance at March 31, 2016	19,209	17,321	363,864	(24,225)	(46,083)	(200)	3,554	-	(42,729)	333,440	16,545	349,986
Cumulative effect of accounting change	-	-	3,420	-	-	-	(3,554)	-	(3,554)	(133)	44	(88)
Balance at April 1, 2016	19,209	17,321	367,285	(24,225)	(46,083)	(200)	-	-	(46,284)	333,307	16,589	349,897
Profit for the period	-	-	38,667	-	-	-	-	-	-	38,667	146	38,814
Other comprehensive income	-	-	-	-	(19,226)	(90)	-	2,282	(17,035)	(17,035)	(3)	(17,039)
Total comprehensive income for the period	-	-	38,667	-	(19,226)	(90)	-	2,282	(17,035)	21,632	142	21,774
Acquisition of treasury stock	-	-	-	(19)	-	-	-	-	-	(19)	-	(19)
Disposal of treasury stock	-	(8)	-	8	-	-	-	-	-	0	-	0
Dividends	-	-	(9,359)	-	-	-	-	-	-	(9,359)	(209)	(9,569)
Transfer to retained earnings	-	-	2,282	-	-	-	-	(2,282)	(2,282)	-	-	-
Other increases (decreases)	-	-	(0)	-	-	-	-	-	-	(0)	(5)	(5)
Total transactions with the owners	-	(8)	(7,077)	(10)	-	-	-	(2,282)	(2,282)	(9,379)	(215)	(9,594)
Balance at December 31, 2016	19,209	17,313	398,875	(24,236)	(65,310)	(291)	-	-	(65,601)	345,560	16,516	362,077

Nine months ended December 31, 2016

	Thousands of U.S. dollars											
	Equity attributable to owners of the parent company				Other components of equity							
	Capital stock	Capital surplus	Retained earnings	Treasury stock	Exchange differences on translation of foreign operations	Net changes in fair value of cash flow hedges	Valuation differences on available-for sale securities	Net gain (loss) on revaluation of equity instruments measured at FVTOCI	Total other components of equity	Total equity attributable to owners of the parent company	Non-controlling interests	Total equity
Balance at March 31, 2016	165,595	149,319	3,136,759	(208,836)	(397,267)	(1,724)	30,638	-	(368,353)	2,874,483	142,629	3,017,121
Cumulative effect of accounting change	-	-	29,483	-	-	-	(30,638)	-	(30,638)	(1,147)	379	(759)
Balance at April 1, 2016	165,595	149,319	3,166,250	(208,836)	(397,267)	(1,724)	-	-	(399,000)	2,873,336	143,009	3,016,353
Profit for the period	-	-	333,336	-	-	-	-	-	-	333,336	1,259	334,603
Other comprehensive income	-	-	-	-	(165,741)	(776)	-	19,672	(146,853)	(146,853)	(26)	(146,888)
Total comprehensive income for the period	-	-	333,336	-	(165,741)	(776)	-	19,672	(146,853)	186,483	1,224	187,707
Acquisition of treasury stock	-	-	-	(164)	-	-	-	-	-	(164)	-	(164)
Disposal of treasury stock	-	(69)	-	69	-	-	-	-	-	0	-	0
Dividends	-	-	(80,681)	-	-	-	-	-	-	(80,681)	(1,802)	(82,491)
Transfer to retained earnings	-	-	19,672	-	-	-	-	(19,672)	(19,672)	-	-	-
Other increases (decreases)	-	-	(0)	-	-	-	-	-	-	(0)	(43)	(43)
Total transactions with the owners	-	(69)	(61,009)	(86)	-	-	-	(19,672)	(19,672)	(80,853)	(1,853)	(82,707)
Balance at December 31, 2016	165,595	149,250	3,438,578	(208,931)	(563,017)	(2,509)	-	-	(565,526)	2,978,966	142,379	3,121,353

CONSOLIDATED STATEMENT OF CASH FLOWS

	Millions of yen		Thousands of
			U.S. dollars
	Nine months ended December 31, 2015	Nine months ended December 31, 2016	Nine months ended December 31, 2016
Cash flows from operating activities			
Profit before tax	Y 50,522	Y 48,867	\$ 421,267
Depreciation and amortization	25,736	25,353	218,560
Finance costs (income), net	969	(1,403)	(12,095)
Share of loss (profit) of investments accounted for using the equity method	49	(125)	(1,078)
Loss (gain) on sales and disposal of fixed assets, net	(1,210)	496	4,276
Decrease (increase) in trade and other receivables	(1,831)	(12,231)	(105,440)
Decrease (increase) in inventories	(10,168)	7,790	67,155
Increase (decrease) in trade and other payables	(4,624)	1,198	10,328
Decrease (increase) in retirement benefit assets	30	390	3,362
Increase (decrease) in retirement benefit liabilities	350	125	1,078
Other, net	(8,506)	895	7,716
Subtotal	51,317	71,358	615,155
Interest income received	731	686	5,914
Dividend income received	378	351	3,026
Interest expenses paid	(403)	(443)	(3,819)
Income taxes paid	(25,064)	(10,290)	(88,707)
Net cash provided by operating activities	Y 26,960	Y 61,661	\$ 531,560
Cash flows from investing activities			
Purchase of property, plant and equipment	(23,070)	(16,090)	(138,707)
Proceeds from sales of property, plant and equipment	1,111	367	3,164
Purchase of intangible assets	(6,310)	(5,670)	(48,879)
Purchase of equity instruments	(585)	(373)	(3,216)
Proceeds from sales of equity instruments	2,806	2,216	19,103
Purchase of debt instruments	(1,902)	(5,461)	(47,078)
Proceeds from sales and redemption of debt instruments	4,748	11,051	95,267
Acquisition of business	(186,427)	(140)	(1,207)
Other, net	1,167	(525)	(4,526)
Net cash provided by (used in) investing activities	Y (208,463)	Y (14,626)	\$ (126,086)
Cash flows from financing activities			
Proceeds from short-term debt	193,695	1,254	10,810
Repayments of short-term borrowings	(175,000)	-	-
Proceeds from long-term debt	109,427	-	-
Repayments of long-term borrowings	(27)	(10,605)	(91,422)
Proceeds from issuance of bonds	41,430	-	-
Repayments of lease obligations	(1,395)	(1,472)	(12,690)
Dividends paid	(8,579)	(9,359)	(80,681)
Dividends paid to non-controlling interests	(193)	(214)	(1,845)
Other, net	(441)	(17)	(147)
Net cash provided by (used in) financing activities	Y 158,917	Y (20,415)	\$ (175,991)
Effect of exchange rate changes on cash and cash equivalents	(1,084)	1,953	16,836
Net increase (decrease) in cash and cash equivalents	(23,670)	28,572	246,310
Cash and cash equivalents at beginning of period	105,347	67,387	580,922
Cash and cash equivalents at end of period	Y 81,677	Y 95,959	\$ 827,233

SEGMENT INFORMATION

Nine months ended December 31, 2015

	Reportable segments						S.total	Adjustments	Consolidated
	Printing and Solutions	Personal and Home	Machinery	Network and Contents	Domino	Others			
Millions of yen									
Revenue									
External revenue	317,734	40,274	79,068	41,040	33,232	11,489	522,839	-	522,839
Inter-segment revenue	-	-	-	-	-	8,951	8,951	(8,951)	-
Total revenue	317,734	40,274	79,068	41,040	33,232	20,440	531,790	(8,951)	522,839
Business segment profit	26,618	4,413	10,471	1,510	2,970	1,085	47,069	(1,850)	45,218
Other income (expenses)	4,745	154	291	(224)	(90)	1,446	6,322	-	6,322
Operating profit	31,363	4,567	10,762	1,286	2,879	2,532	53,392	(1,850)	51,541
Finance income (costs)									(969)
Share of profit (loss) of investments accounted for using the equity method									(49)
Profit before tax									50,522

Nine months ended December 31, 2016

	Reportable segments						S.total	Adjustments	Consolidated
	Printing and Solutions	Personal and Home	Machinery	Network and Contents	Domino	Others			
Millions of yen									
Revenue									
External revenue	285,149	34,192	66,353	37,537	43,648	9,984	476,867	-	476,867
Inter-segment revenue	-	-	-	-	-	11,855	11,855	(11,855)	-
Total revenue	285,149	34,192	66,353	37,537	43,648	21,840	488,722	(11,855)	476,867
Business segment profit	37,929	1,612	4,171	1,874	3,379	616	49,582	(175)	49,407
Other income (expenses)	(1,880)	(81)	348	(1,053)	543	54	(2,068)	-	(2,068)
Operating profit	36,049	1,530	4,520	820	3,922	671	47,514	(175)	47,339
Finance income (costs)									1,403
Share of profit (loss) of investments accounted for using the equity method									125
Profit before tax									48,867

Nine months ended December 31, 2016

	Reportable segments						S.total	Adjustments	Consolidated
	Printing and Solutions	Personal and Home	Machinery	Network and Contents	Domino	Others			
Thousand of U.S. dollars									
Revenue									
External revenue	2,458,181	294,759	572,009	323,595	376,276	86,069	4,110,922	-	4,110,922
Inter-segment revenue	-	-	-	-	-	102,198	102,198	(102,198)	-
Total revenue	2,458,181	294,759	572,009	323,595	376,276	188,276	4,213,121	(102,198)	4,110,922
Business segment profit	326,974	13,897	35,957	16,155	29,129	5,310	427,431	(1,509)	425,922
Other income (expenses)	(16,207)	(698)	3,000	(9,078)	4,681	466	(17,828)	-	(17,828)
Operating profit	310,767	13,190	38,966	7,069	33,810	5,784	409,603	(1,509)	408,095
Finance income (costs)									12,095
Share of profit (loss) of investments accounted for using the equity method									1,078
Profit before tax									421,267

Notes:

1) Brother changed its segments effective April 1, 2016.

Main products in each business segment are as follows:

Printing and Solutions	Printers, All-in-Ones, Electronic Stationery, Scanners, etc.
Personal and Home	Home Sewing Machines, Home Cutting Machines, etc.
Machinery	Industrial Sewing Machines, Garment Printers, Machine Tools, Reducers and Gears, etc.
Network and Contents	Online Karaoke Systems, Content Services, etc.
Domino	Industrial Inkjet Printers, Digital Printing Machines, etc.
Others	Real Estate, etc.

2) Business segment profit is calculated by subtracting cost of sales and selling, general and administrative expenses from revenue.

3) The figures for the previous year are presented following the above new classification.

SEGMENT INFORMATION

Three months ended December 31, 2015

	Reportable segments						S.total	Adjustments	Consolidated
	Printing and Solutions	Personal and Home	Machinery	Network and Contents	Domino	Others			
Millions of yen									
Revenue									
External revenue	110,761	15,614	20,872	13,651	16,408	4,004	181,312	-	181,312
Inter-segment revenue	-	-	-	-	-	2,922	2,922	(2,922)	-
Total revenue	110,761	15,614	20,872	13,651	16,408	6,926	184,235	(2,922)	181,312
Business segment profit	12,312	1,866	1,935	710	1,012	351	18,188	(37)	18,150
Other income (expenses)	2,753	78	407	(181)	81	(14)	3,124	-	3,124
Operating profit	15,065	1,945	2,342	528	1,093	337	21,313	(37)	21,275
Finance income (costs)									(22)
Share of profit (loss) of investments accounted for using the equity method									(31)
Profit before tax									21,221

Three months ended December 31, 2016

	Reportable segments						S.total	Adjustments	Consolidated
	Printing and Solutions	Personal and Home	Machinery	Network and Contents	Domino	Others			
Millions of yen									
Revenue									
External revenue	98,351	13,599	22,714	12,984	15,493	3,453	166,596	-	166,596
Inter-segment revenue	-	-	-	-	-	2,774	2,774	(2,774)	-
Total revenue	98,351	13,599	22,714	12,984	15,493	6,228	169,371	(2,774)	166,596
Business segment profit	9,780	1,152	1,269	891	1,452	221	14,767	(31)	14,736
Other income (expenses)	(4,027)	(118)	123	(83)	556	(12)	(3,561)	-	(3,561)
Operating profit	5,752	1,033	1,392	808	2,009	209	11,206	(31)	11,174
Finance income (costs)									572
Share of profit (loss) of investments accounted for using the equity method									57
Profit before tax									11,804

Three months ended December 31, 2016

	Reportable segments						S.total	Adjustments	Consolidated
	Printing and Solutions	Personal and Home	Machinery	Network and Contents	Domino	Others			
Thousand of U.S. dollars									
Revenue									
External revenue	847,853	117,233	195,810	111,931	133,560	29,767	1,436,172	-	1,436,172
Inter-segment revenue	-	-	-	-	-	23,914	23,914	(23,914)	-
Total revenue	847,853	117,233	195,810	111,931	133,560	53,690	1,460,095	(23,914)	1,436,172
Business segment profit	84,310	9,931	10,940	7,681	12,517	1,905	127,302	(267)	127,034
Other income (expenses)	(34,716)	(1,017)	1,060	(716)	4,793	(103)	(30,698)	-	(30,698)
Operating profit	49,586	8,905	12,000	6,966	17,319	1,802	96,603	(267)	96,328
Finance income (costs)									4,931
Share of profit (loss) of investments accounted for using the equity method									491
Profit before tax									101,759

Notes:

1) Brother changed its segments effective April 1, 2016.

Main products in each business segment are as follows:

Printing and Solutions	Printers, All-in-Ones, Electronic Stationery, Scanners, etc.
Personal and Home	Home Sewing Machines, Home Cutting Machines, etc.
Machinery	Industrial Sewing Machines, Garment Printers, Machine Tools, Reducers and Gears, etc.
Network and Contents	Online Karaoke Systems, Content Services, etc.
Domino	Industrial Inkjet Printers, Digital Printing Machines, etc.
Others	Real Estate, etc.

2) Business segment profit is calculated by subtracting cost of sales and selling, general and administrative expenses from revenue.

3) The figures for the previous year are presented following the above new classification.

Supplementary Information for the 3rd Quarter of Fiscal Year Ending March 31, 2017

1-1. Consolidated results (9-month results)

(Millions of yen)

	FY ended 31-Mar-16 (Apr to Dec 2015)	FY ending 31-Mar-17 (Apr to Dec 2016)	Change (w/o fx impact)
Sales Revenue	522,839	476,867	-8.8%
Business Segment Profit	45,218	49,407	(+2.7%)
Operating profit	51,541	47,339	-8.2%
Net Income	36,252	38,667	6.7%
Exchange rates			
Yen-USD	121.49	107.88	-
Yen-EUR	133.67	119.13	-
Operating profit ratio (%)	9.9%	9.9%	-

* Operating profit ratio = Operating Profit / Sales Revenue

* Net Income = Profit for the period attributable to owners of the parent company

* "Exchange rates" are the rates used to convert financial statements of overseas subsidiaries into yen.

1-2. Sales Revenue by Business Segment (9-month results)

(Millions of yen)

		FY ended 31-Mar-16 (Apr to Dec 2015)	FY ending 31-Mar-17 (Apr to Dec 2016)	Change	Change (w/o fx impact)
Printing & Solutions	Communication and Printing equipment	281,306	251,885	-10.5%	1.7%
	Electronic stationery	36,428	33,264	-8.7%	4.1%
	Total	317,734	285,149	-10.3%	2.0%
Personal & Home		40,274	34,192	-15.1%	-3.5%
Machinery	Industrial sewing machines	23,631	19,392	-17.9%	-5.8%
	Machine tools	41,953	33,298	-20.6%	-16.1%
	Industrial Part	13,483	13,662	1.3%	4.7%
	Total	79,068	66,353	-16.1%	-9.5%
Network & Contents		41,040	37,537	-8.5%	-8.2%
Domino		33,232	43,648	-	-
Others		11,489	9,984	-13.1%	-13.1%
Total		522,839	476,867	-8.8%	2.7%

2-1. Consolidated results (quarterly results)

(Millions of yen)

	FY ended March, 31 2016			
	1st Quarter (Apr to Jun 2015)	2nd Quarter (Jul to Sep 2015)	3rd Quarter (Oct to Dec 2015)	Q3 YTD (Apr to Dec 2015)
Sales Revenue	164,142	177,384	181,312	522,839
Business Segment Profit	15,301	11,766	18,150	45,218
Operating profit	16,406	13,859	21,275	51,541
Net Income	11,634	9,471	15,145	36,252
Exchange rates				
Yen-USD	121.34	121.91	121.07	121.49
Yen-EUR	133.86	136.00	132.37	133.67
Operating profit ratio (%)	10.0%	7.8%	11.7%	9.9%

* Operating profit ratio = Operating Profit / Sales Revenue

* Net Income = Profit for the period attributable to owners of the parent company

* "Exchange rates" are the rates used to convert financial statements of overseas subsidiaries into yen.

(Millions of yen)

	FY ending March31, 2017			
	1st Quarter (Apr to Jun 2016)	2nd Quarter (Jul to Sep 2016)	3rd Quarter (Oct to Dec 2016)	Q3 YTD (Apr to Dec 2016)
Sales Revenue	157,528	152,742	166,596	476,867
Business Segment Profit	20,140	14,531	14,736	49,407
Operating profit	21,107	15,056	11,174	47,339
Net Income	15,338	11,652	11,676	38,667
Exchange rates				
Yen-USD	109.07	110.91	108.72	107.88
Yen-EUR	122.47	114.59	117.70	119.13
Operating profit ratio (%)	13.4%	9.9%	6.7%	9.9%

2-2. Sales Revenue by business segment (quarterly results)

(Millions of yen)

		FY ended March, 31 2016			
		1st Quarter (Apr to Jun 2015)	2nd Quarter (Jul to Sep 2015)	3rd Quarter (Oct to Dec 2015)	Q3 YTD (Apr to Dec 2015)
Printing & Solutions	Communications & Printing equipment	92,153	90,777	98,375	281,306
	Electronic stationery	11,751	12,290	12,386	36,428
	Total	103,904	103,068	110,761	317,734
Personal & Home		10,868	13,790	15,614	40,274
Machinery	Industrial sewing machines	7,772	7,436	8,421	23,631
	Machine tools	22,484	11,552	7,916	41,953
	Industrial Part	4,463	4,485	4,534	13,483
	Total	34,721	23,474	20,872	79,068
Network & Contents		11,914	15,475	13,851	41,040
Domino		-	16,824	16,408	33,232
Others		2,734	4,750	4,004	11,489
Total		164,142	177,384	181,312	522,839

(Millions of yen)

		FY ending March31, 2017			
		1st Quarter (Apr to Jun 2016)	2nd Quarter (Jul to Sep 2016)	3rd Quarter (Oct to Dec 2016)	Q3 YTD (Apr to Dec 2016)
Sales Revenue		83,963	80,827	87,094	251,885
Business Segment Profit		11,334	10,672	11,256	33,264
Operating profit		95,298	91,500	98,351	285,149
Net Income		9,499	11,093	13,599	34,192
Exchange rates					
Yen-USD		6,598	6,040	6,753	19,392
Yen-EUR		11,840	10,117	11,341	33,298
Others		4,524	4,518	4,619	13,662
Total		22,962	20,676	22,714	66,353
Network & Contents		12,586	11,967	12,984	37,537
Domino		14,414	13,740	15,493	43,648
Others		2,767	3,763	3,453	9,984
Total		157,528	152,742	166,596	476,867

2-3. Business Segment profit by business segment (quarterly results)

(Millions of yen)

	FY ended March, 31 2016			
	1st Quarter (Apr to Jun 2015)	2nd Quarter (Jul to Sep 2015)	3rd Quarter (Oct to Dec 2015)	Q3 YTD (Apr to Dec 2015)
Printing & Solutions	10,290	4,014	12,312	26,618
Personal & Home	691	1,854	1,866	4,413
Machinery	6,196	2,339	1,935	10,471
Network & Contents	-290	1,090	710	1,510
Domino	-	1,957	1,012	2,970
Others	190	544	351	1,085
Adjustment	-1,777	-35	-37	-1,850
G. total	15,301	11,766	18,150	45,218

(Millions of yen)

	FY ending March31, 2017			
	1st Quarter (Apr to Jun 2016)	2nd Quarter (Jul to Sep 2016)	3rd Quarter (Oct to Dec 2016)	Q3 YTD (Apr to Dec 2016)
Printing & Solutions	16,934	11,214	9,780	37,929
Personal & Home	-19	479	1,152	1,612
Machinery	1,879	1,022	1,269	4,171
Network & Contents	411	570	891	1,874
Domino	861	1,065	1,452	3,379
Others	198	196	221	616
Adjustment	-125	-18	-31	-175
G. total	20,140	14,531	14,736	49,407

**Adjustment* for the first quarter of the FY ended March 31, 2016 is mainly costs associated with the share acquisition of Domino.

2-4. Operating profit by business segment

(Millions of yen)

	FY ended March, 31 2016			
	1st Quarter (Apr to Jun 2015)	2nd Quarter (Jul to Sep 2015)	3rd Quarter (Oct to Dec 2015)	Q3 YTD (Apr to Dec 2015)
Printing & Solutions	11,021	5,275	15,065	31,363
Personal & Home	741	1,880	1,945	4,567
Machinery	6,325	2,094	2,342	10,762
Network & Contents	-343	1,101	528	1,286
Domino	-	1,785	1,093	2,879
Others	438	1,756	337	2,532
Adjustment	-1,777	-35	-37	-1,850
G. total	16,406	13,859	21,275	51,541

(Millions of yen)

	FY ending March31, 2017			
	1st Quarter (Apr to Jun 2016)	2nd Quarter (Jul to Sep 2016)	3rd Quarter (Oct to Dec 2016)	Q3 YTD (Apr to Dec 2016)
Printing & Solutions	17,908	12,387	5,752	36,049
Personal & Home	10	485	1,033	1,530
Machinery	1,948	1,179	1,392	4,520
Network & Contents	276	-264	808	820
Domino	857	1,055	2,009	3,922
Others	231	230	209	671
Adjustment	-125	-18	-31	-175
G. total	21,107	15,056	11,174	47,339

**Adjustment* for the first quarter of the FY ended March 31, 2016 is mainly costs associated with the share acquisition of Domino.

2-5. Sales Revenue by geographic segment (quarterly results)

(Millions of yen)

	FY ended March, 31 2016			
	1st Quarter (Apr to Jun 2015)	2nd Quarter (Jul to Sep 2015)	3rd Quarter (Oct to Dec 2015)	Q3 YTD (Apr to Dec 2015)
Japan	46,365	45,172	42,134	133,672
Americas	48,938	57,465	58,337	164,741
Europe	37,604	41,293	50,451	129,348
Asia and Others	31,234	33,453	30,389	95,076
G. total	164,142	177,384	181,312	522,839

(Millions of yen)

	FY ending March31, 2017			
	1st Quarter (Apr to Jun 2016)	2nd Quarter (Jul to Sep 2016)	3rd Quarter (Oct to Dec 2016)	Q3 YTD (Apr to Dec 2016)
Japan	41,290	39,844	42,859	123,994
Americas	48,368	47,968	51,615	147,951
Europe	39,066	38,218	42,762	120,046
Asia and Others	28,803	26,710	29,359	84,873
G. total	157,528	152,742	166,596	476,867

3-1. Consolidated results(annual)

(Millions of yen)

	J-GAAP						IFRS	
	FY ended Mar 31, 2011	FY ended Mar 31, 2012	FY ended Mar 31, 2013	FY ended Mar 31, 2014	FY ended Mar 31, 2015	FY ended Mar 31, 2016	FY ended Mar 31, 2016	FY ending Mar 31, 2017 forecast
Net Sales (Sales Revenue)	502,830	497,390	516,066	616,834	707,237	745,888	682,119	640,000
Business Segment Profit	-	-	-	-	-	-	54,934	60,000
Operating profit	36,092	34,183	29,775	43,301	57,541	47,276	58,640	57,000
Current profits	38,612	34,351	23,144	35,613	51,557	48,611	-	-
Net Income	26,238	19,525	17,826	19,220	53,969	31,017	41,238	43,000
Exchange rates	Yen-USD	85.82	79.30	83.23	100.00	110.03	120.16	109.64
	Yen-EUR	113.56	110.17	107.57	134.01	138.68	132.36	119.54
Operating profit ratio (%)	7.2%	6.9%	5.8%	7.0%	8.1%	6.3%	8.6%	8.9%
ROE (%)	12.1%	8.7%	7.2%	6.9%	16.8%	9.2%	12.1%	-
ROA (%)	7.1%	5.3%	4.5%	4.3%	10.4%	5.0%	6.7%	-
Net income per share (yen)	98.03	72.95	66.65	72.20	206.68	119.47	158.83	165.62

* Operating profit ratio = Operating income / Net sales(Sales Revenue)
 * ROE = Net income Attributable to owners of the company / Owners' equity (average of opening balance and ending balance)
 * Owners' equity represents Shareholders' equity and Other comprehensive income.
 * ROA = Net income Attributable to owners of the company / Total assets (average of opening balance and ending balance)
 * "Exchange rates" are the rates used to convert financial statements of overseas subsidiaries into yen.

3-2. Sales Revenue by business segment

(Millions of yen)

		FY ended Mar 31, 2016	FY ending Mar 31, 2017 forecast	Change	Change x FX
Printing & Solutions	Communications and Printing equipment	366,639	338,300	-7.7%	2.4%
	Electronic stationery	48,380	44,600	-7.8%	2.5%
	Total	415,020	382,900	-7.7%	2.4%
Personal & Home		50,990	45,900	-10.0%	-0.3%
Machinery	Industrial sewing machines	30,740	26,900	-12.5%	-2.5%
	Machine tools	50,416	44,700	-11.3%	-7.0%
	Industrial Parts	18,144	18,500	2.0%	4.8%
	Total	99,301	90,100	-9.3%	-3.5%
Network & Contents		53,904	49,800	-7.6%	-7.4%
Domino		48,321	58,100	-	-
Others		14,582	13,200	-9.5%	-7.5%
G. total		682,119	640,000	-6.2%	3.6%

3-3. Business segment profit by segment

(Millions of yen)

	FY ended Mar 31, 2016	FY ending Mar 31, 2017 forecast	Change
Printing & Solutions	33,551	46,200	37.7%
Personal & Home	4,753	2,500	-47.4%
Machinery	11,408	5,100	-55.3%
Network & Contents	2,175	1,900	-12.7%
Domino	3,839	3,800	-
Others	1,180	500	-57.7%
Adjustment	-1,975	-	-
G. total	54,934	60,000	9.2%

**Adjustment* in the Actual for the FY ended March 31, 2016 is mainly costs associated with the share acquisition of Domino, which was recorded in the first quarter of the FY ended March 31, 2016.

3-4. Operating Profit by segment

(Millions of yen)

	FY ended Mar 31, 2016	FY ending Mar 31, 2017 forecast	Change
Printing & Solutions	39,017	44,200	13.3%
Personal & Home	4,871	2,500	-48.7%
Machinery	11,379	5,000	-56.1%
Network & Contents	-470	600	-
Domino	3,523	4,200	-
Others	2,294	500	-78.2%
Adjustment	-1,975	-	-
G. total	58,640	57,000	-2.8%

**Adjustment* in the Actual for the FY ended March 31, 2016 is mainly costs associated with the share acquisition of Domino, which was recorded in the first quarter of the FY ended March 31, 2016.

3-5. Sales Revenue by geographic segment

(Millions of yen)

	FY ended Mar 31, 2016	FY ending Mar 31, 2017 forecast	Change
Japan	173,118	164,043	-5.2%
Americas	212,904	199,003	-6.5%
Europe	175,414	162,407	-7.4%
Asia and Others	120,681	114,545	-5.1%
G. total	682,119	640,000	-6.2%

4-1. Capital expenditure/Depreciation and amortization (annual)

(Millions of yen)

	J-GAAP						IFRS	
	FY ended Mar 31, 2011	FY ended Mar 31, 2012	FY ended Mar 31, 2013	FY ended Mar 31, 2014	FY ended Mar 31, 2015	FY ended Mar 31, 2016	FY ended Mar 31, 2016	FY ending Mar 31, 2017 forecast
Capital expenditure	19,787	27,833	30,237	34,858	34,064	39,976	41,469	31,000
Depreciation and amortization	24,027	23,069	24,476	27,613	28,205	34,341	34,934	33,900

4-2. Capital expenditure/Depreciation and amortization (quarterly results)

(Millions of yen)

	IFRS				IFRS		
	FY ended March 31, 2016				FY ending March 31, 2017		
	1st Quarter (Apr to Jun 2015)	2nd Quarter (Jul to Sep 2015)	3rd Quarter (Oct to Dec 2015)	4th Quarter (Jan to Mar 2016)	1st Quarter (Apr to Jun 2016)	2nd Quarter (Jul to Sep 2016)	3rd Quarter (Oct to Dec 2016)
Capital expenditure	6,197	10,609	11,417	13,244	6,656	6,200	6,586
Depreciation and amortization	7,615	9,053	9,067	9,197	8,633	8,403	8,316

5-1. R&D Expenses (annual)

(Millions of yen)

	J-GAAP						IFRS	
	FY ended Mar 31, 2011	FY ended Mar 31, 2012	FY ended Mar 31, 2013	FY ended Mar 31, 2014	FY ended Mar 31, 2015	FY ended Mar 31, 2016	FY ended Mar 31, 2016	FY ending Mar 31, 2017 Forecast
R&D expenses	36,252	39,232	37,514	40,137	42,523	46,017	45,627	44,700
R&D expenses per sales (%)	7.2%	7.9%	7.3%	6.5%	6.0%	6.2%	6.7%	7.0%

5-2. R&D Expenses (quarterly results)

(Millions of yen)

	IFRS				IFRS		
	FY ended March 31, 2016				FY ending March 31, 2017		
	1st Quarter (Apr to Jun 2015)	2nd Quarter (Jul to Sep 2015)	3rd Quarter (Oct to Dec 2015)	4th Quarter (Jan to Mar 2016)	1st Quarter (Apr to Jun 2016)	2nd Quarter (Jul to Sep 2016)	3rd Quarter (Oct to Dec 2016)
R&D expenses	10,405	11,596	11,120	12,505	9,740	11,060	10,351

6. Inventories (quarterly results)

	IFRS				IFRS		
	FY ended March 31, 2016				FY ending March 31, 2017		
	1st Quarter as of Jun 30, 2015	2nd Quarter as of Sep 30, 2015	3rd Quarter as of Dec 31, 2015	4th Quarter as of Mar 31, 2016	1st Quarter as of Jun 30, 2016	2nd Quarter as of Sep 30, 2016	3rd Quarter as of Dec 31, 2016
Inventories (Millions of yen)	138,435	139,966	137,517	126,871	113,299	112,863	117,467
Inventories/cost of sales	4.3	4.0	3.9	4.1	4.0	3.9	3.5

7. Interest - bearing debt

	J-GAAP						IFRS
	FY ended Mar 31, 2011	FY ended Mar 31, 2012	FY ended Mar 31, 2013	FY ended Mar 31, 2014	FY ended Mar 31, 2015	FY ended Mar 31, 2016	FY ending Mar 31, 2017 3rd Quarter as of Dec
Interest - bearing debt (Millions of yen)	24,386	19,966	19,224	14,366	15,481	158,440	149,553
DER	0.1	0.1	0.1	0.05	0.04	0.49	0.43

* DER = Interest-bearing debt / Owners' equity
Owners' equity represents Shareholders' equity and Other comprehensive income.

8. Cash flows

(Millions of yen)

	J-GAAP						IFRS
	FY ended Mar 31, 2011	FY ended Mar 31, 2012	FY ended Mar 31, 2013	FY ended Mar 31, 2014	FY ended Mar 31, 2015	FY ended Mar 31, 2016	FY ending Mar 31, 2017 Q3 YTD
Net cash provided by operating activities	49,488	39,327	32,734	55,019	58,021	49,241	61,661
Net cash used in investing activities	-20,043	-30,758	-41,771	-39,099	-15,326	-215,091	-14,626
Net cash used in financing activities	-10,950	-14,117	-6,413	-13,433	-18,451	134,317	-20,415
Cash and cash equivalents at end of period	65,100	58,731	55,059	68,934	104,732	66,690	95,959

9. Owners' equity

(Millions of yen)

	J-GAAP						IFRS
	FY ended Mar 31, 2011	FY ended Mar 31, 2012	FY ended Mar 31, 2013	FY ended Mar 31, 2014	FY ended Mar 31, 2015	FY ended Mar 31, 2016	FY ending Mar 31, 2017 3rd Quarter as of Dec
Total assets	372,645	370,906	421,494	469,973	567,230	667,811	676,405
Owners' equity	220,122	231,001	262,837	291,164	350,162	322,146	345,560
Owners' equity ratio (%)	59.1%	62.3%	62.4%	62.0%	61.7%	48.2%	51.1%

* Owners' equity ratio = Owners' equity / Total assets
Owners' equity represents Shareholders' equity and Other comprehensive income.