

Highlights of Consolidated Results for Fiscal Year ended March 31, 2023

	Millions of yen (except for per share amounts)		
	Year ended Mar. 31, 2022	Year ended Mar. 31, 2023	Change
Revenue	710,938	815,269	14.7%
Business segment profit	84,552	60,404	-28.6%
Operating profit	85,501	55,378	-35.2%
Profit before income taxes	86,429	56,953	-34.1%
Profit for the period	61,515	39,086	-36.5%
Profit for the period attributable to owners of the parent company	61,030	39,082	-36.0%
Comprehensive income for the period	97,734	59,900	-38.7%
Basic earnings per share for the period (yen)	234.89	152.67	
Diluted earnings per share for the period (yen)	234.18	152.22	
Dividends per common share (yen)	64.00	68.00	

(Note) Business segment profit is calculated by subtracting cost of sales and selling, general and administrative expenses from revenue.

	As of Mar. 31, 2022	As of Mar. 31, 2023
Total assets	811,149	850,486
Total equity	561,211	596,680
Equity attributable to owners of the parent company	561,146	596,619
Equity attributable to owners of the parent company ratio	69.2 %	70.2 %
Equity attributable to owners of the parent company per share (yen)	2,170.46	2,334.34

	Year ended Mar. 31, 2022	Year ended Mar. 31, 2023
Net cash provided by operating activities	72,254	14,432
Net cash provided by (used in) investing activities	(40,781)	(32,198)
Net cash provided by (used in) financing activities	(65,191)	(36,638)
Cash and cash equivalents at end of period	167,915	119,042

Highlights of Consolidated Forecast for Fiscal Year ending March 31, 2024

	Millions of yen (except for per share amounts)		
	Year ended Mar. 31, 2023	[Forecast] Year ended Mar. 31, 2024	Change
Revenue	815,269	840,000	3.0%
Business segment profit	60,404	70,000	15.9%
Operating profit	55,378	70,000	26.4%
Profit before income taxes	56,953	70,000	22.9%
Profit for the period	39,086	50,000	27.9%
Profit for the period attributable to owners of the parent company	39,082	50,000	27.9%
Basic earnings per share for the period (yen)	152.67	195.32	
Dividends per common share (yen)	68.00	68.00	

(Note) Business segment profit is calculated by subtracting cost of sales and selling, general and administrative expenses from revenue.

Notes:

- 1) The financial statements have been prepared in accordance with International Financial Reporting Standards (IFRS).
- 2) Amounts less than 1 million yen have been rounded down.
- 3) Operating results for the year ended Mar. 31, 2023 are based on the following currency exchange rates:
Actual average rates for the year ended Mar. 31, 2023: US\$=134.95 yen, EURO=141.24 yen
Forecasts for the year ending Mar. 31, 2024 are based on the following currency exchange rates:
Assumed average rates for the year ending Mar. 31, 2024: US\$=135.00 yen, EURO=140.00 yen
- 4) Number of shares outstanding (including treasury stock): 262,220 thousands as of Mar. 31, 2022, 257,755 thousands as of Mar. 31, 2023
Number of treasury stock outstanding: 3,683 thousands as of Mar. 31, 2022, 2,172 thousands as of Mar. 31, 2023
Number of weighted average shares:
259,827 thousands during the year ended Mar. 31, 2022, 255,993 thousands during the year ended Mar. 31, 2023
(Note) The Company has introduced a Performance Share using a BIP trust for directors, and the Company's shares held by the trust (258,000 shares for the third quarter of the year ended Mar. 31, 2023) are included in treasury stock.

Consolidated Statement of Financial Position

	Millions of yen	
	FY2021 (As of March 31, 2022)	FY2022 (As of March 31, 2023)
Assets		
Current assets		
Cash and cash equivalents	167,915	119,042
Trade and other receivables	102,685	123,260
Other financial assets	11,419	10,867
Inventories	169,583	222,133
Other current assets	24,843	36,441
Subtotal	476,447	511,746
Non-current assets classified as held for sale	297	—
Total current assets	476,745	511,746
Non-current assets		
Property, plant and equipment	117,127	128,496
Right-of-use assets	21,136	25,002
Investment property	7,858	6,217
Goodwill and intangible assets	121,689	114,220
Investments accounted for using the equity method	1,862	2,006
Other financial assets	33,389	29,497
Deferred tax assets	21,261	20,818
Other non-current assets	10,078	12,480
Total non-current assets	334,404	338,740
Total assets	811,149	850,486

	Millions of yen	
	FY2021 (As of March 31, 2022)	FY2022 (As of March 31, 2023)
Liabilities and Equity		
Liabilities		
Current liabilities		
Trade and other payables	71,247	82,755
Bonds and borrowings	20,121	36,823
Other financial liabilities	9,517	9,387
Income tax payables	14,084	5,472
Provisions	3,211	4,031
Contract liabilities	7,807	6,556
Other current liabilities	53,516	56,249
Total current liabilities	179,506	201,276
Non-current liabilities		
Bonds and borrowings	20,705	600
Other financial liabilities	20,379	23,105
Retirement benefits liabilities	16,366	14,997
Provisions	2,972	3,593
Deferred tax liabilities	7,207	7,055
Contract liabilities	1,600	2,049
Other non-current liabilities	1,197	1,127
Total non-current liabilities	70,431	52,529
Total liabilities	249,937	253,806
Equity		
Capital stock	19,209	19,209
Capital surplus	17,866	17,849
Retained earnings	554,910	568,055
Treasury stock	(5,428)	(3,533)
Other components of equity	(25,411)	(4,962)
Equity attributable to owners of the parent company	561,146	596,619
Non-controlling interests	65	60
Total equity	561,211	596,680
Total equity and liabilities	811,149	850,486

Consolidated Statement of Income

	Millions of yen	
	FY2021 (Year ended March 31, 2022)	FY2022 (Year ended March 31, 2023)
Revenue	710,938	815,269
Cost of sales	(403,614)	(495,681)
Gross profit	307,324	319,587
Selling, general and administrative expenses	(222,771)	(259,183)
Other income	5,621	9,544
Other expenses	(4,672)	(14,570)
Operating profit	85,501	55,378
Finance income	4,079	6,306
Finance expenses	(3,338)	(4,983)
Share of profit/(loss) of investments accounted for using the equity method	186	251
Profit before income taxes	86,429	56,953
Income tax expenses	(24,914)	(17,866)
Profit for the year	61,515	39,086
Profit for the year attributable to:		
Owners of the parent company	61,030	39,082
Non-controlling interests	484	4
Profit for the year	61,515	39,086
	Yen	
	FY2021 (Year ended March 31, 2022)	FY2022 (Year ended March 31, 2023)
Earnings per share		
Basic earnings per share	234.89	152.67
Diluted earnings per share	234.18	152.22

Consolidated Statement of Comprehensive Income

	Millions of yen	
	FY2021 (Year ended March 31, 2022)	FY2022 (Year ended March 31, 2023)
Profit for the year	61,515	39,086
Other comprehensive income, net of income tax		
Items that will not be reclassified subsequently to profit or loss		
Gains/(Losses) on investments in equity instruments designated as FVTOCI	(3,234)	(950)
Remeasurement of the net defined benefit liability (asset)	3,831	1,314
Share of other comprehensive income of investments accounted for using the equity method	(0)	(0)
Total of items that will not be reclassified subsequently to profit or loss	597	363
Items that may be reclassified subsequently to profit or loss		
Exchange differences on translating foreign operations	35,622	20,449
Total of items that may be reclassified subsequently to profit or loss	35,622	20,449
Other comprehensive income for the year, net of income tax	36,219	20,813
Comprehensive income for the year	97,734	59,900
Comprehensive income for the year attributable to:		
Owners of the parent company	97,231	59,896
Non-controlling interests	503	3
Comprehensive income for the year	97,734	59,900

Consolidated Statement of Changes in Equity
FY2021 (Year Ended March 31, 2022)

(Millions of yen)

	Equity attributable to owners of the parent company				Other components of equity	
	Capital stock	Capital surplus	Retained earnings	Treasury stock	Exchange differences on translating foreign operations	Gains/(losses) on investments in equity instruments designated as FVTOCI
	Balance as of April 1, 2021	19,209	17,652	509,662	(2,477)	(60,998)
Profit for the year	-	-	61,030	-	-	-
Other comprehensive income	-	-	-	-	35,586	(3,216)
Total comprehensive income for the year	-	-	61,030	-	35,586	(3,216)
Acquisition of treasury stock	-	-	-	(3,009)	-	-
Disposal of treasury stock	-	(54)	-	57	-	-
Dividends paid	-	-	(16,397)	-	-	-
Share-based payment transaction	-	117	-	-	-	-
Changes in ownership interest in subsidiaries	-	149	-	-	-	-
Reclassification to retained earnings	-	-	614	-	-	3,216
Total transactions with owners	-	213	(15,783)	(2,951)	-	3,216
Balance as of March 31, 2022	19,209	17,866	554,910	(5,428)	(25,411)	-

	Equity attributable to owners of the parent company				Non-controlling interests	Total equity
	Other components of equity		Total	Total		
	Remeasurement of the net defined benefit liability (asset)	Total				
Balance as of April 1, 2021	-	(60,998)	483,050	16,657	499,707	
Profit for the year	-	-	61,030	484	61,515	
Other comprehensive income	3,830	36,200	36,200	18	36,219	
Total comprehensive income for the year	3,830	36,200	97,231	503	97,734	
Acquisition of treasury stock	-	-	(3,009)	-	(3,009)	
Disposal of treasury stock	-	-	3	-	3	
Dividends paid	-	-	(16,397)	(249)	(16,647)	
Share-based payment transaction	-	-	117	-	117	
Changes in ownership interest in subsidiaries	-	-	149	(16,845)	(16,695)	
Reclassification to retained earnings	(3,830)	(614)	-	-	-	
Total transactions with owners	(3,830)	(614)	(19,135)	(17,094)	(36,230)	
Balance as of March 31, 2022	-	(25,411)	561,146	65	561,211	

FY2022 (Year Ended March 31, 2023)

(Millions of yen)

	Equity attributable to owners of the parent company					
	Capital stock	Capital surplus	Retained earnings	Treasury stock	Other components of equity	
					Exchange differences on translating foreign operations	Gains/(losses) on investments in equity instruments designated as FVTOCI
Balance as of April 1, 2022	19,209	17,866	554,910	(5,428)	(25,411)	-
Profit for the year	-	-	39,082	-	-	-
Other comprehensive income	-	-	-	-	20,449	(950)
Total comprehensive income for the year	-	-	39,082	-	20,449	(950)
Acquisition of treasury stock	-	-	-	(7,022)	-	-
Disposal of treasury stock	-	(112)	(51)	163	-	-
Cancellation of treasury stock	-	(149)	(8,740)	8,889	-	-
Dividends paid	-	-	(17,510)	-	-	-
Share-based payment transaction	-	244	-	(136)	-	-
Changes in ownership interest in subsidiaries	-	-	-	-	-	-
Reclassification to retained earnings	-	-	364	-	-	950
Total transactions with owners	-	(17)	(25,937)	1,895	-	950
Balance as of March 31, 2023	19,209	17,849	568,055	(3,533)	(4,962)	-

	Equity attributable to owners of the parent company				
	Other components of equity			Non-controlling interests	Total equity
	Remeasurement of the net defined benefit liability (asset)	Total	Total		
Balance as of April 1, 2022	-	(25,411)	561,146	65	561,211
Profit for the year	-	-	39,082	4	39,086
Other comprehensive income	1,314	20,813	20,813	(0)	20,813
Total comprehensive income for the year	1,314	20,813	59,896	3	59,900
Acquisition of treasury stock	-	-	(7,022)	-	(7,022)
Disposal of treasury stock	-	-	0	-	0
Cancellation of treasury stock	-	-	-	-	-
Dividends paid	-	-	(17,510)	(7)	(17,518)
Share-based payment transaction	-	-	108	-	108
Changes in ownership interest in subsidiaries	-	-	-	-	-
Reclassification to retained earnings	(1,314)	(364)	-	-	-
Total transactions with owners	(1,314)	(364)	(24,423)	(7)	(24,431)
Balance as of March 31, 2023	-	(4,962)	596,619	60	596,680

Consolidated Statement of Cash Flows

	Millions of yen	
	FY2021 (Year ended March 31, 2022)	FY2022 (Year ended March 31, 2023)
Cash flows from operating activities		
Profit before income taxes	86,429	56,953
Depreciation and amortization	38,700	42,575
Impairment losses	2,123	11,063
Finance expenses/(income)	(740)	(1,323)
Share of (profit)/loss of investments accounted for using the equity method	(186)	(251)
Losses/(gains) on sale or disposal of fixed assets	670	(4,514)
Decrease/(increase) in trade and other receivables	(2,954)	(16,125)
Decrease/(increase) in inventories	(37,964)	(44,252)
Increase/(decrease) in trade and other payables	12,450	6,174
Decrease/(increase) in retirement benefit assets	(1,748)	(1,735)
Increase/(decrease) in retirement benefit liabilities	(3,646)	(2,103)
Other	2,562	1,636
Subtotal	95,695	48,097
Interest received	1,231	2,222
Dividends received	330	402
Interest paid	(756)	(984)
Income taxes paid	(24,245)	(35,304)
Net cash provided by operating activities	72,254	14,432
Cash flows from investing activities		
Purchases of property, plant and equipment	(26,606)	(31,191)
Proceeds from sales of property, plant and equipment	1,019	759
Purchases of intangible assets	(9,236)	(11,291)
Proceeds from sales of investment properties	—	6,500
Purchases of investments in equity instruments	(1,244)	(1,059)
Proceeds from sales of investments in equity instruments	10	10
Purchases of investments in debt instruments	(9,297)	(3,251)
Proceeds from sales or redemption of investments in debt instruments	5,880	7,695
Other	(1,305)	(370)
Net cash used in investing activities	(40,781)	(32,198)
Cash flows from financing activities		
Repayment of short-term borrowings	—	15,571
Proceeds from long-term borrowings	200	—
Repayment of long-term borrowings	(20,197)	(19,997)
Repayment of lease obligations	(8,825)	(7,690)
Payments for acquisition of interests in subsidiaries from non-controlling interests	(16,715)	—
Purchase of treasury stock	(3,005)	(7,003)
Dividends paid	(16,397)	(17,510)
Dividends paid to non-controlling interests	(249)	(8)
Other	(0)	0
Net cash used in financing activities	(65,191)	(36,638)
Effect of exchange rate changes on cash and cash equivalents	10,630	5,531
Net increase/(decrease) in cash and cash equivalents	(23,087)	(48,872)
Cash and cash equivalents at the beginning of the year	191,002	167,915
Cash and cash equivalents at the end of the year	167,915	119,042

Segment Information

FY2021 (Year Ended March 31, 2022)

(Millions of yen)

	Reportable segment							Total	Reconciliations (Note 2)	Consolidated
	Printing & Solutions	Machinery	Domino	Nissei	Personal & Home	Network & Contents	Others (Note 1)			
Revenue										
Customers	424,247	90,543	84,731	20,749	49,995	29,552	11,119	710,938	—	710,938
Intersegment	—	—	—	—	—	—	13,680	13,680	(13,680)	—
Total	424,247	90,543	84,731	20,749	49,995	29,552	24,800	724,619	(13,680)	710,938
Business segment profit/(loss)	59,754	12,579	5,162	1,376	8,072	(2,700)	370	84,614	(61)	84,552
Other income and expenses	(331)	1	(854)	(27)	134	2,132	(105)	949	—	949
Operating profit/(loss)	59,422	12,580	4,307	1,349	8,207	(568)	264	85,563	(61)	85,501
Finance income and expenses										740
Share of profit/(loss) of investments accounted for using the equity method										186
Profit before income taxes										86,429

(Notes)

- 1) “Others” consists of real estate and other areas of business.
- 2) Reconciliation amount of ¥(61) million for segment profit (operating profit) is for the elimination of intersegment transactions.

Main products in each business segment are as follows:

Printing & Solutions Printers, All-in-Ones, Labeling Systems, Label Printers, Scanners, etc.

Machinery Machine Tools, Industrial Sewing Machines, Garment Printers, etc.

Domino Coding & Marking Equipment, Digital Printing Equipment, etc.

Nissei Reducers, Gears, etc.

Personal & Home Home Sewing Machines, Home Cutting Machines, etc.

Network & Contents Online Karaoke Systems, Management of Karaoke Clubs, Content Services, etc.

FY2022 (Year Ended March 31, 2023)

(Millions of yen)

	Reportable segment							Total	Reconciliations (Note 2)	Consolidated
	Printing & Solutions	Machinery	Domino	Nissei	Personal & Home	Network & Contents	Others (Note 1)			
Revenue										
Customers	496,726	96,404	100,830	23,485	51,004	35,254	11,563	815,269	—	815,269
Intersegment	—	—	—	—	—	—	19,343	19,343	(19,343)	—
Total	496,726	96,404	100,830	23,485	51,004	35,254	30,907	834,612	(19,343)	815,269
Business segment profit	37,088	9,538	5,572	1,901	5,781	457	368	60,708	(304)	60,404
Other income and expenses	(634)	302	(11,360)	(84)	71	358	6,321	(5,025)	—	(5,025)
Operating profit/(loss)	36,454	9,841	(5,787)	1,817	5,852	815	6,689	55,683	(304)	55,378
Finance income and expenses										1,323
Share of profit/(loss) of investments accounted for using the equity method										251
Profit before income taxes										56,953

(Notes)

- 1) “Others” consists of real estate and other areas of business.
- 2) Reconciliation amount of ¥(304) million for segment profit (operating profit) is for the elimination of intersegment transactions.

Main products in each business segment are as follows:

Printing & Solutions Printers, All-in-Ones, Labeling Systems, Label Printers, Scanners, etc.

Machinery Machine Tools, Industrial Sewing Machines, Garment Printers, etc.

Domino Coding & Marking Equipment, Digital Printing Equipment, etc.

Nissei Reducers, Gears, etc.

Personal & Home Home Sewing Machines, Home Cutting Machines, etc.

Network & Contents Online Karaoke Systems, Management of Karaoke Clubs, Content Services, etc.