

# IR Summary Sheet

## ■ Corporate Information (as of March 31, 2021)

Corporate Name	: Brother Industries, Ltd.
Date of business inauguration	: April 1908
Date of Incorporation	: January 1934
Paid-in Capital	: 19,209 million yen
Sales Revenue	: 631.8 billion yen*
Number of Employees	: 38,741*
Representative Director & President	: Ichiro Sasaki

(\*consolidated)

## ■ Mid-term Business Strategy CS B2021

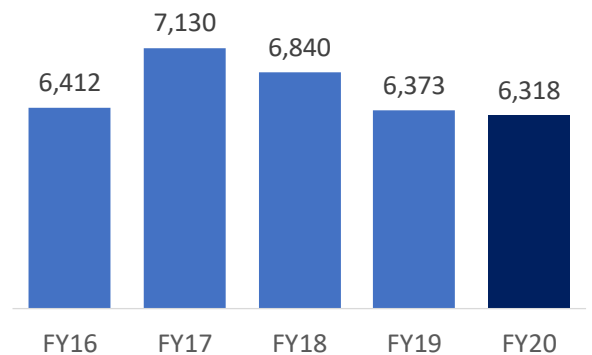
Financial Target	
Sales Revenue	750 billion yen
Operating Profit	75 billion yen
Operating Profit Ratio	10.0 %

## ■ Financial Result (100 million yen)

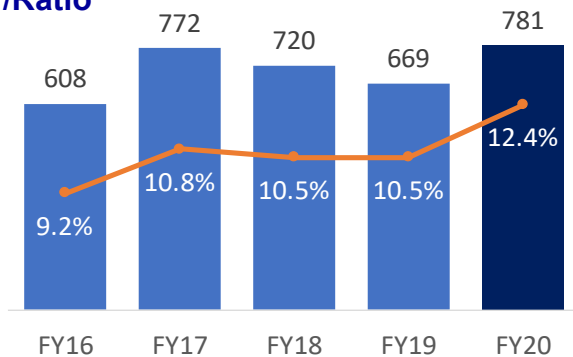
	FY19	FY20	Rate of Change
Sales Revenue	6,373	6,318	-0.9% (0.3%)*
Business Segment Profit	669	781	16.6%
Business Segment Profit Ratio	10.5%	12.4%	
Operating Profit	673	427	-36.5%
Operating Profit Ratio	10.6%	6.8%	
Net Income	496	245	-50.5%

\*Change w/o FX

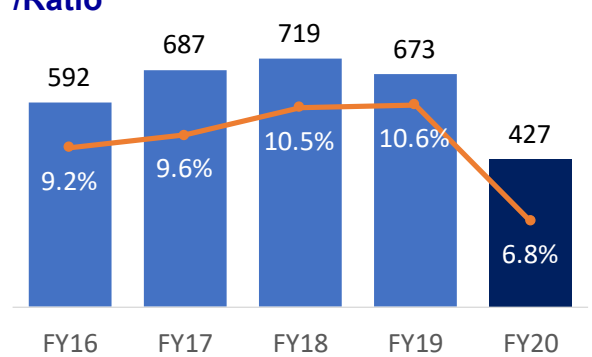
## ■ Sales Revenue (100 million yen)



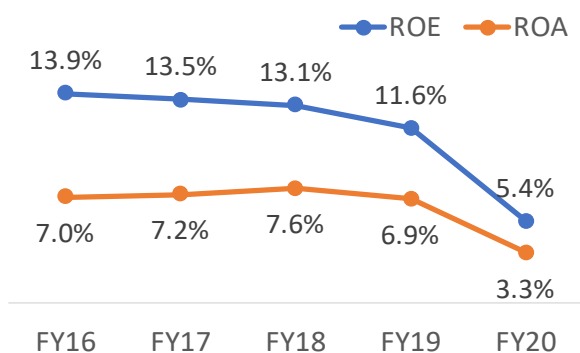
## ■ Business Segment Profit (100 million yen) /Ratio



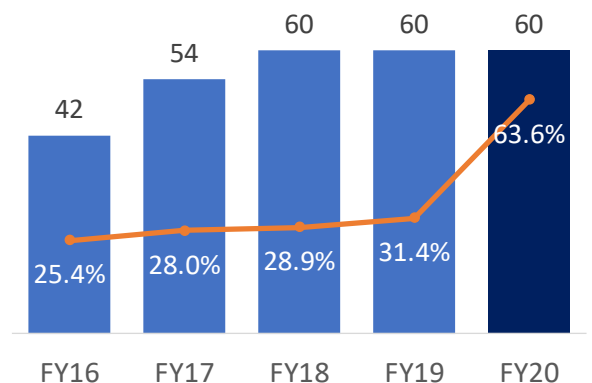
## ■ Operating Profit (100 million yen) /Ratio



## ■ ROE/ROA



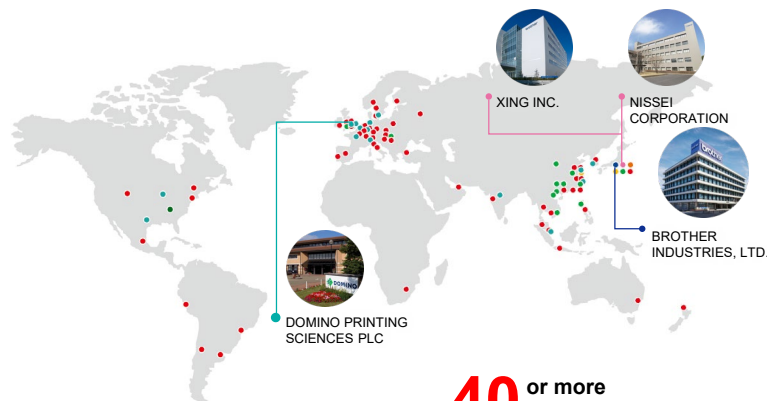
## ■ Dividend (yen) /Payout Ratio



## ■ Sales by Segments (FY2020)

## ■ Global Network

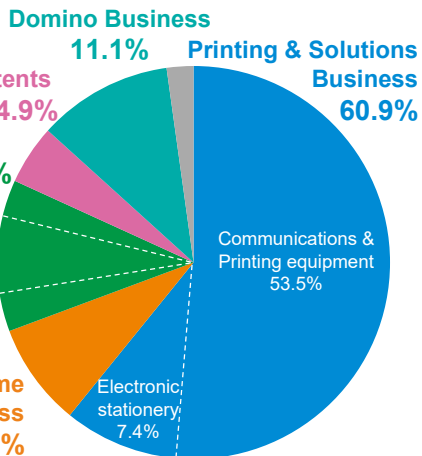
With manufacturing and sales facilities in more than 40 countries and regions, the Brother Group delivers products and services to customers all over the world.



**40** or more countries and regions

(as of March 31, 2021)

- Group Headquarters
- Main Group Companies in Japan
- Other Group Companies in Japan
- R&D Facilities
- Manufacturing Facilities
- Sales Facilities
- Domino Business Facilities



Sales Revenue(consolidated)  
**631.8 billion yen**

## ■ Business Segments & Products

### Printing & Solutions (P&S)

#### Communications & Printing equipment



Black-and-white laser All-in-One

Inkjet All-in-One

#### Electronic stationery



Labeling system

Mobile printer

### Domino



Cording & marking equipment



Digital printing equipment

### Machinery

#### Industrial equipment



Machine tools

#### Industrial parts



Reducers



Gear

### Personal & Home (P&H)

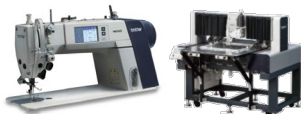


Sewing and embroidery machine



Commercial embroidery machine

#### Industrial sewing machines



Industrial sewing machine



Garment printer

### Network & Contents (N&C)

**JOYSOUND**

**JOYSOUND 直营店**



Online Karaoke system /Karaoke club



**TEICHIKU ENTERTAINMENT**

Music contents